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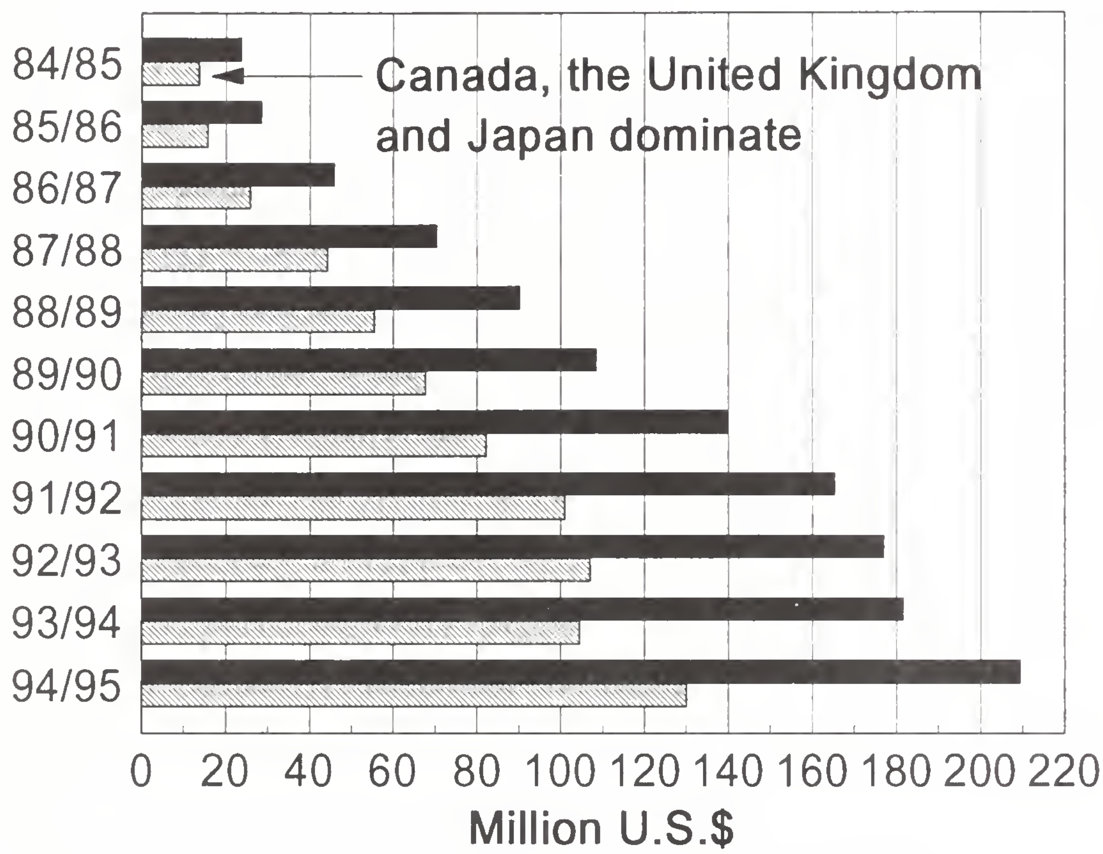
World Horticultural Trade & U.S. Export Opportunities

U.S. WINE EXPORT VALUE SURGES TO RECORD LEVEL FOR 11TH CONSECUTIVE YEAR



Source: U.S. Census Data. Marketing Year is August/July.

U.S. wine exports surged to a record $209.7 million during marketing year 1994/95 (Aug/Jul), the eleventh consecutive record-breaking season and a 15-percent jump from the preceding year. In volume terms, shipments were 1.33 million hectoliters, only slightly below the record of 1.34 million hectoliters set in 1992/93. An important feature has been the shift toward higher quality varietal wines, a point borne out in the most recent trade data. Growth in U.S. exports is assisted by Market Promotion Program (MPP) funding. Impressive annual gains during 1994/95 were registered in the major MPP markets of Canada (up 9%), the United Kingdom (up 42%), and Japan (up 29%). Together, these three markets accounted for 62 percent of total value and 57 percent of total volume for the period. Yet the export base is broadening and significant markets are developing in other areas. Although much smaller in absolute terms than the Big Three markets, increases were recorded in Switzerland, Australia, Thailand, Taiwan, Singapore, Brazil, and Korea. For the future, innovative marketing strategies and considerable resources will assist in realizing the potential of the emerging markets of economically dynamic Asian countries. **(For details on the U.S. wine situation, see page 10.)**

Approved by the World Agricultural Outlook Board - USDA

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Export Summary

U.S. exports of horticultural products to all countries in July 1995 totaled $726.2 million, 7 percent above the same month a year earlier. Nine out of 15 categories of agricultural exports registered increases. Categories with the most significant increases in July were tree nuts (up 19.7 million or 35 percent); fresh citrus fruit (up $10.4 million or 30 percent); frozen vegetables (up $10.4 million or 40 percent); and canned vegetables (up $6.1 million or 15 percent). Hops registered the sharpest decline (down $1.1 million or 18 percent). During the first ten months (October-July) of fiscal 1995, the total value of U.S. horticultural exports was $7.68 billion -- 15 percent over the same period last year.

All measures not otherwise noted are metric. One kilogram (kg.) = 2.2046 pounds, 1 metric ton = 2,204.62 pounds, 1 liter = 0.2642 gallon, 1 hectoliter (hl.) = 26.42 gallons, and 1 hectare (ha.) = 2.471 acres.

U.S. EXPORTS OF SELECTED HORTICULTURAL COMMODITIES
WORLD TOTAL, OCTOBER-SEPTEMBER YEAR
JUL 95

NAME	QUANTITY					VALUE (1,000 DOLLARS)				
GROUP & COMMODITY	CURR MO LAST YR	CURR MO CURR YR	YR TODATE LAST YR	YR TODATE CURR YR	LAST YEAR	CURR MO LAST YR	CURR MO CURR YR	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR
FR, FRUIT CITRUS MT										
GRAPEFRUIT	14,968	21,334	437,283	466,242	461,577	7,139	12,588	216,234	230,517	228,387
LEMONS	10,687	9,588	107,224	111,790	124,410	11,267	12,624	84,445	99,741	108,711
ORANGES, INCL TMPLS	32,033	34,258	478,052	536,208	543,324	15,949	19,460	256,949	297,015	291,021
OTHER CITRUS	345	500	25,681	23,530	26,339	279	332	19,782	20,117	20,325
Subtotal:----	58,035	65,681	1,048,241	1,137,772	1,155,652	34,636	45,005	577,412	647,390	648,447
FR, FRT, NON-CIT MT										
APPLES	49,293	43,976	574,694	604,308	662,897	28,506	26,405	346,579	363,328	404,229
AVOCADOS	828	466	5,530	9,355	8,923	1,551	867	8,048	10,442	11,337
CHERRIES SWT & TRT	5,360	7,170	30,320	28,569	30,641	18,411	27,012	130,293	137,508	130,864
GRAPES	13,182	12,490	123,792	124,132	215,510	18,225	17,793	149,580	159,753	244,148
KIWIFRUIT	85	161	8,640	9,282	8,748	97	188	12,941	12,809	13,091
MELONS	48,925	43,691	151,290	155,522	218,603	15,157	15,107	57,146	62,933	82,265
PAPAYA	631	694	6,542	7,100	7,759	1,207	1,743	12,409	15,254	14,547
PEACHES & NCTRNS	19,395	18,214	47,924	42,671	83,306	15,644	16,558	40,862	42,704	65,914
PEARS	6,719	3,627	112,898	107,541	137,040	3,917	2,926	62,050	59,312	74,043
PLUMS/PRUNES	18,843	12,763	33,163	23,724	69,918	14,723	14,503	27,503	27,845	56,882
STRAWBERRIES	6,907	6,620	43,672	38,993	57,107	10,751	10,287	71,230	67,124	94,942
OTHER NON-CITRUS	7,588	7,236	42,134	38,248	55,521	8,883	9,836	44,466	47,064	60,348
Subtotal:----	177,760	157,113	1,180,606	1,189,450	1,555,979	137,076	143,230	963,111	1,006,081	1,252,616
CND/PREP FRUIT MT										
CHERRIES TRT CND	1,906	724	7,243	7,127	8,402	2,138	946	9,295	9,212	10,731
FRUIT MIXTURES	2,015	1,812	22,630	24,813	26,348	2,345	2,017	26,360	29,110	30,536
MARACHINO CHRY	368	370	3,834	3,868	4,685	765	721	7,256	8,071	9,003
PEACHES CANNED	1,427	1,802	15,588	16,912	18,173	1,508	1,605	15,279	15,298	17,798
PINEAPPLE CANNED	229	230	3,235	3,488	4,156	174	206	2,896	3,136	3,659
FRT PREP/PRES	4,911	5,521	49,810	60,688	62,249	5,783	6,800	59,133	70,654	74,024
OTHER CANNED FR	4,021	2,926	37,699	35,867	43,183	4,211	2,927	31,956	33,045	38,088
Subtotal:----	14,879	13,388	140,043	152,766	167,199	16,927	15,225	152,178	168,530	183,843
DRIED FRUIT MT										
PRUNES, DRIED	3,810	4,208	48,022	49,913	57,923	9,820	10,338	113,883	117,616	137,199
RAISINS, DRIED	10,014	9,563	98,839	97,085	122,625	16,028	14,824	156,469	155,214	195,347
OTHER DRIED FRUIT	1,175	1,989	17,086	22,024	20,739	2,595	4,010	41,621	47,900	51,362
Subtotal:----	14,999	15,760	163,948	169,022	201,288	28,444	29,173	311,974	320,731	383,909
FROZEN FRUIT MT										
BLUEBERRIES, FZN	469	287	5,493	6,587	7,104	763	409	8,496	9,841	10,616
STRAWBERRIES, FZN	3,818	2,557	18,162	20,868	27,248	4,608	3,244	23,660	27,337	34,765
OTHER FZN FRUIT	1,996	2,681	11,322	15,421	15,317	2,884	3,536	17,529	22,288	23,995
Subtotal:----	6,285	5,526	34,979	42,876	49,670	8,257	7,191	49,687	59,467	69,377
FRT&VEG JUICE (SSE) KL										
GRAPEFRUIT JU CNC	4,279	6,497	32,328	47,322	37,622	3,570	3,932	28,306	35,905	33,808
ORANGE JU NT CNC	17,104	9,171	101,374	131,860	127,494	10,548	6,488	67,222	88,055	84,553
ORANGE JUICE CNC	46,693	52,453	221,031	239,067	268,785	17,321	21,010	124,086	139,068	149,035
OTHER JUICES	35,538	34,354	289,132	340,695	362,485	23,443	25,370	199,361	258,141	248,341
Subtotal:----	103,616	102,476	643,867	758,945	796,387	54,884	56,801	418,977	521,171	515,738
VEGETABLES FR MT										
ASPARAGUS, FR, CHLD	298	516	21,215	17,248	21,980	1,484	1,631	67,511	63,218	71,547
BROCCOLI	6,693	8,181	115,161	103,150	128,764	4,945	6,131	69,834	80,111	80,197
CAULIFLOWER	5,988	8,357	82,881	84,193	94,794	4,138	5,372	53,834	63,574	61,798
CELERY	8,488	7,814	108,909	102,691	117,643	2,871	2,823	34,504	53,547	37,955
LETTUCE, FR, CH.	16,667	12,076	273,741	247,015	309,932	6,782	5,723	108,565	168,051	126,426
ONIONS, FR	29,210	19,018	134,094	267,156	193,828	10,455	6,727	52,610	92,997	69,757
PEPPERS	5,788	5,157	48,479	47,243	52,747	5,436	4,289	41,589	46,311	44,884
TOMATOES, FR, CH.	17,975	15,920	124,182	119,588	148,517	12,321	10,818	98,581	99,632	114,143
OTHER VEG, FR.	91,865	77,656	610,021	658,427	686,139	36,098	33,795	320,823	358,653	361,952
Subtotal:----	182,977	154,701	1,518,686	1,646,715	1,754,349	84,535	77,314	847,855	1,026,098	968,665
VEGETABLES CANNED MT										
CATSUP & CHILI SA	3,389	3,213	24,783	35,130	31,335	2,716	2,528	20,183	25,579	24,793
SWEET CORN CANNED	10,994	13,651	127,445	143,758	150,029	9,532	11,011	102,630	120,144	121,698
TOMATO PASTE	4,845	4,297	59,534	72,721	76,150	4,004	3,638	49,790	59,806	63,088
TOMATO SAUCE	6,323	5,957	70,188	67,843	80,996	5,784	5,500	68,724	65,988	79,832
OTHER CANNED VEG.	15,827	20,908	167,692	192,720	206,930	19,075	24,520	206,010	231,193	249,921
Subtotal:----	41,381	48,027	449,644	512,175	545,443	41,113	47,199	447,339	502,712	539,334
FROZEN VEGETABLES MT										
FROZEN FRENCH FRY	22,371	36,560	205,816	300,901	246,544	16,255	26,380	148,373	221,419	178,026
FZN SWT CORN	4,749	4,315	51,051	56,643	62,340	3,948	3,934	45,283	50,055	55,228
OTHER POT. FZN	1,369	1,862	16,997	19,833	19,930	1,150	1,633	13,634	16,870	15,985
OTHER FZN VEG	4,463	4,334	45,543	59,824	55,286	4,464	4,318	43,917	53,846	53,023
Subtotal:----	32,953	47,074	319,409	437,203	384,101	25,819	36,265	251,209	342,192	302,264
DEHYD VEGETABLES MT										
GARLIC DEHY	768	596	6,461	6,454	8,031	1,910	1,342	15,711	15,058	19,224
ONIONS DEHY	2,346	2,240	22,269	28,846	28,721	5,276	5,234	49,958	58,880	61,580
POTATO DEHYD	3,084	6,137	34,120	50,499	41,546	3,192	6,113	35,529	50,808	43,252
OTHER DEHY VEG.	3,396	2,820	23,794	35,086	29,725	4,846	4,054	46,246	56,898	57,923
Subtotal:----	9,597	11,794	86,645	120,885	108,024	15,225	16,745	147,444	181,646	181,980
TREE NUTS MT										
ALMND SH/PREP	9,251	13,641	133,762	167,386	166,886	38,905	57,452	607,113	571,453	729,695
ALMONDS, UNSHLD	845	906	10,845	14,030	15,261	2,586	2,245	29,344	35,842	40,108
PISTACHIO, UNSHLD	589	644	8,677	10,293	10,469	1,738	1,889	25,061	30,205	29,952
WALNUTS, SHLD	1,015	1,277	17,827	19,650	20,192	3,832	4,394	63,935	58,024	71,786
WALNUTS, UNSHLD	370	102	41,005	49,044	45,510	651	168	78,326	79,924	85,496
OTHER NUTS	3,107	3,193	50,067	51,126	58,684	9,332	10,618	146,837	137,568	172,087
Subtotal:----	15,179	19,765	262,187	311,531	317,005	57,047	76,769	950,618	913,018	1,129,127
NURSERY PRODUCTS NONE										
CUT FLOWERS	0	0	0	0	0	2,959	3,212	31,389	30,362	38,587
OTHER NURSERY	0	0	0	0	0	8,201	7,388	134,487	139,676	153,273
Subtotal:----	0	0	0	0	0	11,160	10,601	165,876	170,038	191,860
HOPS & PRODUCTS MT										
HOP EXTRACT	375	191	5,089	4,035	5,400	4,511	2,443	58,064	64,868	62,297
HOP PELLETS	232	249	3,777	6,350	4,162	1,250	1,546	21,000	36,866	23,218
HOPS, NSFP	57	163	1,875	2,400	1,976	312	1,009	10,853	15,177	11,412
Subtotal:----	665	605	10,741	12,786	11,539	6,073	4,999	89,918	116,912	96,929
WINE KL										
GRAPE WINES	10,387	12,244	95,797	102,015	116,815	15,710	19,490	140,821	164,223	172,684
OTHER WINE PRODUCTS	1,637	1,044	10,547	10,105	13,398	1,566	1,167	11,000	11,970	13,847
Subtotal:----	12,024	13,288	106,345	112,121	130,213	17,276	20,658	151,822	176,194	186,531
MISCELLANEOUS KL										
BEER & BEVERAGES	85,856	79,334	469,239	659,324	598,932	52,741	48,652	297,960	404,637	373,685
EDIBLE PREPARATIONS	13,858	15,291	131,646	165,401	160,298	51,446	56,950	462,089	689,986	571,798
GINSENG	27	33	828	786	933	1,350	2,469	70,708	56,570	77,148
POTATO CHIPS	5,370	3,442	47,191	58,187	60,907	14,672	9,019	136,996	157,377	174,576
OTHER MISC.	0	0	0	0	0	20,213	21,935	202,506	219,890	250,246
Subtotal:----	105,113	98,102	648,905	883,699	821,071	140,425	139,028	1,170,261	1,528,462	1,447,455
Grand Total:						678,903	726,209	6,695,686	7,680,648	8,098,083

U.S. IMPORTS OF SELECTED HORTICULTURAL COMMODITIES
WORLD TOTAL, OCTOBER-SEPTEMBER YEAR
JUL 95

NAME		QUANTITY					VALUE (1,000 DOLLARS)				
GROUP & COMMODITY		CURR MO LAST YR	CURR MO CURR YR	YR TODATE LAST YR	YR TODATE CURR YR	LAST YEAR	CURR MO LAST YR	CURR MO CURR YR	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR
FRESH FRUIT	MT										
APPLES		8,058	11,804	98,887	122,977	106,059	8,692	11,806	71,703	83,639	76,188
AVOCADO		567	353	7,668	18,059	14,211	545	175	5,119	17,140	12,538
BANANA		288,780	306,714	2,999,802	3,089,050	3,643,279	74,036	90,417	814,742	878,428	983,322
CANTELOUPE		0	661	224,836	274,764	224,836	0	114	67,706	81,270	67,706
GRAPE		1,836	11,584	310,282	362,301	311,027	2,274	11,723	251,429	304,676	251,625
KIWIFRUIT		2,025	3,691	24,903	30,859	29,335	959	2,382	14,643	17,792	17,612
MANGO		25,691	27,895	96,848	124,185	121,250	16,042	23,946	76,528	106,448	93,477
PEACH		8	17	42,939	49,298	43,118	12	14	27,674	31,621	27,816
PEAR		56	18	65,223	47,940	65,283	20	5	32,996	26,240	33,073
PINEAPPLE		11,447	11,050	106,306	106,715	126,505	3,379	3,461	34,792	34,343	40,775
STRAWBERRY		141	347	20,090	26,769	20,102	165	366	35,000	45,933	35,038
OTHER MELON		385	2,033	114,928	121,701	114,972	101	576	41,612	43,126	41,629
OTHER FRUIT		40,591	45,553	462,114	561,084	547,710	25,235	25,840	204,711	229,336	243,414
Subtotal:----		379,590	421,724	4,574,832	4,935,713	5,367,691	131,466	170,833	1,678,660	1,899,999	1,924,220
DRIED FRUIT	MT										
DRD APRICOT		94	594	7,722	12,112	10,400	169	944	19,588	19,501	23,920
DRD FIG & PASTE		490	210	9,638	11,656	11,732	497	234	11,503	13,179	15,131
OTHER DRD FRUIT		1,579	2,011	22,420	19,212	27,141	2,623	3,368	33,007	28,178	40,093
Subtotal:----		2,164	2,816	39,782	42,981	49,274	3,289	4,547	64,098	60,859	79,145
FROZEN FRUIT	MT										
FZN BLUEBERRIES		698	353	6,729	5,572	8,242	1,127	498	9,820	7,561	11,967
FZN STR		355	541	18,489	25,823	18,949	320	516	19,006	25,832	19,766
OTHER FZN FRUIT		2,897	4,003	28,779	26,177	34,646	3,504	4,666	33,303	30,274	40,152
Subtotal:----		3,951	4,898	53,997	57,573	61,838	4,951	5,681	62,130	63,668	71,887
CANNED/PREP FRUIT	MT										
CANNED OLIVES		5,506	5,791	57,923	54,023	70,223	13,323	15,286	127,960	139,065	152,061
CANNED ORANGES		5,743	3,297	43,220	47,312	52,281	4,620	3,275	34,124	43,847	41,356
CANNED PEACH		1,571	1,156	19,359	16,699	22,584	979	740	10,876	9,808	12,665
CANNED PINEAPPLE		26,144	15,635	271,884	250,898	330,958	12,661	8,735	148,935	127,294	178,064
MIXED FRUIT		2,232	2,427	32,450	32,788	36,254	1,806	2,074	27,225	25,873	30,687
PREP/PRES FRUIT		5,471	6,022	50,112	50,355	60,832	6,175	7,376	56,364	62,021	67,856
OTHER CANNED FRUIT		4,732	4,475	49,938	50,297	56,995	6,381	5,690	64,095	65,638	72,954
Subtotal:----		51,402	38,806	524,889	502,376	630,131	45,946	43,179	469,582	473,550	555,644
FRT&VEG JUICE (SSE)	KL										
APPLE JUICE		81,179	75,660	853,904	809,803	1,018,486	13,314	26,165	158,063	212,929	184,639
FCOJ		102,323	35,664	1,333,035	816,371	1,592,083	19,134	8,823	264,721	164,780	311,967
GRAPE JU		3,772	6,278	61,596	48,638	71,848	1,437	1,945	23,996	16,317	27,588
PINAP JU		23,063	18,545	250,687	252,409	287,725	4,376	4,708	55,195	53,347	61,809
OTHER FRUIT JUICES		18,356	17,105	197,528	207,122	230,804	7,640	8,586	88,832	93,198	103,032
Subtotal:----		228,696	153,254	2,696,752	2,134,345	3,200,947	45,904	50,229	590,808	540,573	689,037
FRESH VEGETABLES	MT										
GARLIC		1,768	1,680	30,212	21,834	31,117	1,802	2,518	23,931	28,272	24,827
ASPARAGUS		2,185	2,422	23,038	29,761	27,711	2,760	3,461	35,549	48,283	41,829
BELL PEPPER		3,583	4,648	115,971	119,103	121,842	8,158	11,777	133,131	160,316	142,760
CARROTS		702	4,505	48,248	79,192	60,094	271	941	12,029	20,235	15,433
CHILI PEPPER		3,345	3,846	38,518	54,308	43,897	3,147	3,422	38,935	56,512	43,110
CUCUMBER		5,554	7,792	242,564	230,047	250,972	2,658	2,527	102,716	124,822	106,902
ONIONS		4,917	6,351	242,373	204,675	254,652	3,925	5,710	129,022	119,673	136,642
POTATO, INCL SD		1,638	2,756	299,295	217,051	317,308	290	480	67,234	39,631	70,644
SQUASH		1,680	1,934	100,086	108,450	101,869	1,146	920	57,031	82,426	58,123
TOMATOES		14,209	30,740	369,949	499,756	401,875	12,991	22,109	301,247	369,407	328,154
OTHER FRESH VEGETAB		19,892	24,242	239,963	318,960	281,345	9,562	12,060	144,845	202,781	164,712
Subtotal:----		59,477	90,921	1,750,220	1,883,144	1,892,688	46,714	65,929	1,045,676	1,252,362	1,133,140
CANNED/DEHYD VEGET	MT										
CND ARTICHOKE		4,242	2,892	25,773	15,402	30,548	8,109	5,249	44,268	27,375	53,543
CANNED BAMBOO		1,573	1,094	23,734	20,034	29,691	1,297	1,088	19,034	16,373	23,548
CND MSHROOMS		6,460	7,026	54,156	61,023	64,543	13,571	16,140	109,442	141,736	132,677
CND PIMIENTO		731	520	5,481	7,290	6,649	940	726	6,747	9,921	8,273
CND TOM		3,755	3,709	35,536	40,247	45,118	1,606	1,526	13,234	14,667	16,746
CANNED WATERCHESTNU		4,001	4,601	35,701	28,313	39,849	2,659	3,208	24,335	20,002	27,363
TOMATO PASTE & SAUC		2,576	2,933	56,944	43,826	61,941	1,867	2,477	39,744	37,036	43,217
DRIED MUSHROOMS		121	230	1,239	2,074	1,554	1,206	1,908	13,906	19,670	16,994
DRIED TOMATOES		233	455	4,950	4,946	5,957	915	1,697	18,804	19,081	22,770
OTHER DEHYD VEGETAB		3,693	6,247	80,471	79,668	90,749	4,074	4,995	51,440	59,654	60,302
OTHER CANNED VEGETA		15,358	16,465	169,053	203,566	207,565	16,802	16,747	173,786	200,287	211,430
Subtotal:----		42,748	46,178	493,043	506,391	584,168	53,052	55,766	514,745	565,807	616,866
FROZEN VEGETABLES	MT										
BROCCOLI FZN		8,721	10,319	110,556	140,466	130,634	5,393	6,038	74,425	83,013	87,418
CAULIFLOWER FZN		238	371	25,968	22,558	29,523	169	261	22,024	14,354	24,636
POTATO FZN		9,511	12,961	110,054	137,277	130,215	5,385	8,196	60,962	83,328	72,129
OTHER VEG FZN		8,985	26,232	123,933	133,476	149,602	7,826	6,801	88,829	85,044	105,616
Subtotal:----		27,456	49,885	370,513	433,779	439,975	18,775	21,298	246,242	265,740	289,800
TREE NUTS	MT										
BRAZILS TOT		2,413	1,711	9,844	8,702	11,720	3,349	3,114	16,093	15,629	19,757
CASHEWS TOT		6,040	4,563	53,097	45,487	64,366	27,525	20,903	230,172	198,636	280,857
COCONUT		5,436	5,120	56,735	46,305	68,463	4,800	4,249	46,428	37,503	56,557
PECANS		300	490	12,391	23,774	13,178	1,269	3,067	29,510	65,326	32,545
OTHER NUTS		1,261	1,719	14,559	18,561	17,689	5,862	6,951	52,636	70,900	64,870
Subtotal:----		15,452	13,605	146,629	142,831	175,419	42,807	38,285	374,840	387,996	454,587
NURSERY PRODUCTS	M										
CARNATIONS		59,168	66,342	935,826	1,003,273	1,057,314	4,598	6,598	79,666	94,951	88,833
CHRISTMAS TREES		1	0	2,029	2,012	2,029	5	3	17,116	17,262	17,116
CHRYSANTHEMUMS		40,698	40,530	474,493	522,695	562,356	3,835	4,854	58,024	60,901	66,608
ROSES		46,916	48,195	590,979	645,797	677,762	8,088	9,048	109,455	123,903	124,203
TULIP BULBS		13,679	10,910	78,482	88,611	302,490	1,019	1,019	8,827	10,514	34,441
OTHER CUT FLOWERS		0	0	0	0	0	7,943	8,723	103,922	128,858	122,628
OTHER NURSERY PRODU		0	0	0	0	0	8,163	10,826	174,931	210,232	226,569
Subtotal:----		160,463	165,978	2,081,810	2,262,391	2,601,952	33,656	41,073	551,944	646,624	680,401
HOPS & PRODUCTS	MT										
HOPS & PELLETS		201	192	5,250	5,159	5,291	169	339	32,948	34,231	33,104
OTHER HOP PRODS		5	1	703	555	703	12	19	4,251	3,399	4,251
Subtotal:----		206	193	5,953	5,715	5,995	181	358	37,200	37,630	37,356
WINE	KL										
RED WINE		9,464	10,334	95,362	105,503	113,743	31,481	35,840	325,984	383,069	386,908
SPARKLING WINE		1,700	1,783	25,042	23,755	31,087	17,204	16,352	216,922	210,098	276,616
WHITE WINE		7,342	7,184	84,177	78,533	100,106	21,565	23,164	248,330	253,074	293,701
OTHER WINE PRODUCTS		0	0	0	0	0	5,735	6,121	61,066	62,645	72,239
Subtotal:----		18,507	19,302	204,582	207,792	244,937	75,987	81,478	852,304	908,886	1,029,466
MISCELLANEOUS	KL										
BEER & BEVERAGES		135,370	130,234	1,080,399	1,112,395	1,320,904	112,029	108,548	883,053	934,037	1,083,435
OTHER MISC.		0	0	0	0	0	66,979	80,377	647,898	723,039	779,176
Subtotal:----		135,370	130,234	1,080,399	1,112,395	1,320,904	179,008	188,926	1,530,951	1,657,076	1,862,611
Grand Total:							681,743	767,589	8,019,185	8,760,778	9,424,165

EXPORT NEWS AND OPPORTUNITIES

GSM-102 credit guarantee program dormant last month for horticultural products

The GSM-102 program has been dormant since the last report. Table 1 (below) lists GSM-102 registrations thus far in FY 1995 (October 1-September 8) for various horticultural commodities and products. Under the GSM-102 credit guarantee program, repayment terms are usually three years. For example, through this program, the U.S. exporter can be paid by the U.S. bank immediately upon export if an irrevocable letter of credit is opened by the importer's bank and financed by the U.S. bank. The importer's bank then has up to three years to repay the U.S. bank. A slightly different approach was specified for the FY 1995 program for Russia, which offered coverage only on 90-day terms These repayment terms are also available for Mexico.

USDA Announces FY 1996 GSM-102 Authorizations

Table 2 presents recently announced allocations for FY 1996 by country, by commodity and product. A distinctive feature of the FY 1996 GSM-102 is the move toward more "commodity basket" programs, i.e., one country allocation under which are listed several commodities and products that may be registered on a first-come, first-served basis. This structure provides more flexibility to exporters in registering different sizes of shipments under the program. Repayment terms vary under the program, from the standard 3-year to 90-day terms. For example, Brazil coverage is offered at one-year terms. Note: applications to include other horticultural commodities and products in GSM-102 programs will be considered by FAS. (For further information on the GSM-102 program for horticultural commodities, contact Ross G. Kreamer, 202-720-9903.)

Table 1. FY 1995 GSM-102 Credit Guarantee Coverage 1/

Country/Commodity	Announced Allocations FY 1995 ($1,000)	Exporter Applications Approved ($1,000)	Balance ($1,000)
China			
Assorted 2/	100,000	0	100,000
Indonesia			
Potatoes 3/	2,000	0	2,000
Mexico	1,500,000	1,345,400	154,600
Almonds		0	
Fresh Fruits 4/		3,800	
Hops		3,600	
Russia 5/	9,500	0	9,500
Tunisia			
Almonds/Walnuts	500	0	500
Raisins	500	0	500
Andean Region 6/			
Tree Nuts and Fresh Fruits 7/	1,000	0	1,000
Brazil			
Fresh Fruit 8/	5,000	0	5,000
India			
Tree nuts 9/	15,000	0	15,000

1/Coverage announced through September 8, 1995.2/ Assorted commodities. Chinese phytosanitary regulations currently permit imports of apples, cherries, and hop products. 3/Cut and frozen for french fries. 4/ Apples, pears, plums, peaches, nectarines, kiwifruit, and strawberries. 5 /Apples, oranges, tangerines, lemons, pears, canned or frozen (corn, peas, mixed vegetables, tomatoes, green beans, and spinach). Sales must have be registered by July 1, 1995; final export date was July 31, 1995. 6/ Includes Bolivia, Colombia, Ecuador, El Salvador, Peru, and Venezuela. 7/ Almonds, walnuts, pistachios, pecans, and hazelnuts; apples, pears, plums, peaches, nectarines, and strawberries. 8/ Apples, grapes, and pears. 9/ Walnuts, pistachios, almonds.

Table 2. FY 1996 GSM-102 Credit Guarantee Coverage 1/

Country/Commodity	Announced Allocations FY 1995 ($1,000)	Exporter Applications Approved ($1,000)	Balance ($1,000)
Egypt	160,000	0	160,000
Potatoes 2/	0	0	0
Tunisia	25,000	0	25,000
Almonds/Walnuts	0	0	0
Raisins	0	0	0
Brazil	255,000	0	255,000
Fresh Fruit 3/	0	0	0
Potatoes 2/	0	0	0

1/ Coverage announced thus far for FY 1996. Announcements for programs in other countries are forthcoming in the next few weeks.
2/ Cut and frozen for french fries.
3/ Apples, grapes, and pears; Brazil coverage is for one-year terms.

Processed sweet corn exports reach another record in 1994/95

Processed sweet corn exports rose for the fifth consecutive year, reaching $197 million in the July 1994 - June 1995 marketing year, up more than 10 percent from last year. Japan took about $86 million of U.S. processed corn products, about 43 percent of all U.S. processed corn exports. Of the total exports sent to Japan, about 56 percent was made up of canned corn, the remaining being frozen. Other major markets included Taiwan, Mexico, and Korea.

Exports to Korea hit $11.9 million in marketing year 1994, up 74 percent from the same period last year, and up almost 400 percent from five years ago. About 99 percent of processed corn going to Korea is canned.

Exports to Taiwan were are up 25 percent, hitting $19.8 million. Almost the whole rise in exports took place in the frozen sector as exports rose from $1.74 million in MY 1993 to $4.34 million in MY 1994, a jump of 150 percent.

Exports to Mexico have so far fallen only slightly, as falling U.S. prices have kept U.S. corn competitive, despite the peso devaluation last December. U.S. exports to Mexico reached $4.3 million in the July 1994 - June 1995 year, down 20 percent in value terms. However, U.S. exports only fell 10 percent in volume terms, indicating that U.S. quality corn has held its own.

USDA's Market Promotion Program has helped support industry marketing efforts in all these countries since 1986. MPP activities include advertising, in-store demonstrations and tastings, and other promotional activities designed to reach foreign consumers and traders.

Dried fruit sales to Mexico increased in 1994

In 1994 U.S. exports of dried fruit to Mexico totalled 6,674 metric tons valued at $9.6 million. In value terms this represents an increase of 175 percent above the previous year. Raisins and prunes account for the bulk of dried fruit exports to Mexico. U.S. exports of raisins to Mexico exploded in marketing year 1993/94 (August/July) rising from 190 tons in 1992/93 to 2,972 tons , and valued at over $3.8 million. A low Mexican harvest and reductions in tariffs accounted for most of

the increase. However, the growth trend for U.S. exports of dried fruit in 1995 has been slowed due to the devaluation of the Mexican peso. In marketing year 1994/95 raisin exports have fallen to about 500 tons. Prune exports total 846 tons, 17 percent below the previous year. It is expected that U.S. exports will increase once the peso stabilizes. Nonetheless, Mexico has a segment of the population who can afford consumer ready dried fruit and other products. This group accounts for about 20 million people or 22 percent of the population.

The U.S. competitive position and exports of dried fruit to Mexico have been aided by significant reductions in tariffs under NAFTA. Previous tariffs ranging from 15 to 20 percent for dried fruit were reduced to zero in 1994. Import permits are not required and exporters need only to obtain a USDA phytosanitary certificate from the Animal and Plant Health Inspection Service (APHIS).

Peso devaluation eases Mexico from third to seventh largest horticultural export market

U.S. horticultural exports to Mexico in CY 1994, the first full year of trade under the North American Free Trade Agreement (NAFTA), topped $518 million, up 46 percent from pre-NAFTA CY 1993 levels. However, following the December 1994 peso devaluation, shipments of U.S. horticultural products to Mexico during January-June 1995 declined to approximately $138 million, down 40 percent from the year-earlier level, while U.S. imports from Mexico increased 21 percent to $1.48 billion. On the export side, apple and pear shipments in the January-June period totaled 54,519 tons and 14,678 tons, respectively, a decline of 55 percent for both the volumes shipped during the same period in the previous year. The outlook for both apple and pear shipments to Mexico is expected to improve in the coming 1995/96 shipping season. Exports of frozen french fries fell 52 percent to 2,844 MT, while shipments of potatoes (excluding seed) declined 32 percent to total 6,059 MT. Almond exports totaled 1,057 MT, off 70 percent. Hop extract exports totaled 467 MT, down 68 percent, but value was up 3 percent to $8.6 million. The GSM credit guarantee program for hops appears to have helped to sustain the U.S. presence in Mexico's market. On the import side, Mexico's huge trade surplus in horticultural products widened. Six commodities accounted for nearly half the value of total U.S. horticultural product imports from Mexico during January-June (value and percent increase/decrease from previous year in parenthesis): tomatoes ($275 million, +15 percent), beer ($115 million, +21 percent), peppers ($90 million, +17 percent), cucumbers ($88 million, +27 percent), onions ($74 million, -9 percent), and squash ($58 million, +46 percent).

WORLD TRADE SITUATION AND POLICY UPDATES

U.S prune exports get a boost from Malaysia's tariff action

According to the U.S. Agricultural Attache in Kuala Lumpur, the Government of Malaysia has reclassified imported dried prunes from Chapter 20 to Chapter 8 of the Harmonized Tariff Schedule. This move will reduce the applied tariff rate from 20 percent to 10 percent. This action follows months of coordinated effort by the AgAttache, FAS/Washington, and the industry to secure the reclassification. With annual shipments still under $1 million, the industry, virtually all in California, views Malaysia as an excellent potential market for dried prunes. The assessment of the higher duty had limited marketing prospects. According to industry contacts, the reduced duty will provide significant new sales opportunities. Malaysia has been a rapidly expanding market for U.S. horticultural products, with exports valued at $63 million in CY 1994, up 115 percent from 1990's level.

Mexico's orange juice production and exports are forecast at record levels in 1995

Mexico's orange juice production estimate for 1995 has been increased from 40,000 to a record 73,000 metric tons, 65 degrees brix. The peso devaluation in December 1994 (the start of the processing season), more attractive international frozen concentrate orange juice (FCOJ) prices, and reduced domestic demand for fresh oranges due to a recession, resulted in more oranges being processed than earlier expected. Many processing plants which did not operate in 1994 resumed processing this year due to the more favorable situation. The amount of oranges processed in 1995 is estimated at 700,000 tons -- 75 percent above the previous estimate.

Mexico's 1995 orange juice export forecast has been increased from 38,000 to a record 68,000 tons based on the larger output, the goal to fill the U.S. tariff-rate quota under NAFTA, and expanded shipments to the European Union, Canada, and Japan. Trade sources estimate total 1995 exports to the United States at 40,000 to 45,000 tons compared with about 33,000 tons shipped in 1994. Exports to other destinations (primarily the European Union) are forecast at 20,000 to 27,000 tons compared with less than 6,000 tons shipped in 1994.

Some orange juice stock carry-over is expected at the end of 1995, although the high cost of maintaining stocks will keep the level low.

Mexico's orange juice production and export situation in 1996 will depend on the size of the new orange crop (which could be adversely affected by dry weather), international FCOJ prices, the financial stability of processing plants, and the level of fresh orange consumption.

Mexico's: Supply and Distribution of Orange Juice
Metric Tons, 65 Degrees Brix 1/

Attribute	1992 2/	1993 2/	1994 2/	1995 2/
Beginning Stocks	0	5,000	5,000	0
Production	14,000	25,000	36,000	73,000
Imports	0	0	0	0
Exports	7,000	23,000	39,000	68,000
Consumption	2,000	2,000	2,000	2,000
Ending Stocks	5,000	5,000	0	3,000

1/Includes all processed orange juice whether or not concentrated. 2/ Marketing season begins January 1. Source: FAS/USDA

UNITED STATES WINE PRODUCTION AND TRADE SITUATION

The United States is the world's fourth leading producer of wine. Although predominantly reliant on the domestic market, the U.S. industry has evolved as an exporter to markets around the world. Over the past 10 years production has declined while vintners have shifted from ordinary to quality wine grape varieties. The production of quality varietals characterizes the keenly competitive situation among New World suppliers. Wine exports from the United States have set a record in each of the past 11 years. Since the August 1984/ July 1985 marketing year, U.S. wine shipments have risen over six-fold, while unit value has increased 42 percent on total export value of $209.7 million. This growth in exports has been assisted by funding from the Market Promotion Program (MPP), set at $4.57 million for 1995, with an overall program ceiling of $6.73 million for the year. Collectively, the export markets of Canada, the United Kingdom and Japan account for about 62 percent of total value and 57 percent of total volume. For the future, innovative marketing strategies and considerable resources will assist in realizing the potential of other areas, such as the emerging markets of economically dynamic Asian countries. The United States is also a major import market, primarily from suppliers in the European Union (EU), Chile, and Australia. Wine imports were valued at a record $1.07 billion in the August 1994/ July 1995 marketing year.

United States is leading New World wine Producer

Production in 1994/95 up slightly at 16.2 million hectoliters

According to the International Office of Vine and Wine (OIV), the major international organization for wine, the United States was the fourth largest wine producing country in 1993, trailing only Italy, France and Spain. FAS estimates U.S. wine production in 1994/95 (August-July) at almost 16.2 million hectoliters (HL), up about two percent from the previous year. This is consistent with estimates of the 1994 California crush, which was slightly higher than the 1993 crush. About half of the California grape crop was crushed for wine in 1994/95. Wine production in 1995/96 could be marginally lower, based on preliminary data from the weather-delayed crush in California now scheduled to be completed in early November.

Table 3, below, presents the production, supply and distribution characteristics of U.S. wine over the past seven years. Production has continued a downward trend, in line with declining domestic consumption. In the EU -- the world's largest viticultural area -- production has not followed the continuing ebb in consumption, both internally and in export markets. The inability to adjust production to declining demand has resulted in huge EU surpluses.

The United States consumes about 85 percent of domestic wine production

The domestic wine market is the primary outlet for the U.S. industry. Typically, domestically produced wine accounts for around 85 percent of U.S. consumption, which is estimated at 17.5 million HL for 1994/95. However, for a variety of reasons, domestic wine consumption has contracted sharply since the mid-1980s, falling almost 20 percent since 1987/88. Consumption in 1994/95 is estimated at about the same level as last year. This has forced

the U.S. wine industry to cut back wine output and look for new export markets for its products. Concurrent with the overall decline in U.S. production has been a major shift toward "quality" wine and away from "ordinary" wine. Between 1983 and 1993, the total area devoted to wine variety grapes in California declined by 8.5 percent from 147,000 hectares to 135,000 hectares. However, the area devoted to "quality" wine grape varieties increased by half and the area planted to "ordinary" wine grapes fell by slightly more than a third. This approach has enabled California to develop a marketing strategy based on varietal wines selling within a range of $3-$7/bottle (750 ml), a price band that competes with wines from other exporting countries in world markets. Chile, South Africa, and Australia are examples of New World wine producers that have expanded area planted to varietal wines. Some Old World producers in the EU have followed this successful strategy by bottling varietals for certain markets rather than relying on the strength of appellation designations.

The Market Promotion Program (MPP) has benefitted U.S. wine exports

Aided by the Market Promotion Program (MPP), the U.S. industry has had great success in developing foreign markets. The MPP allocation for 1995 was recently announced at $4.57 million, with an overall program ceiling of $6.73 million for the year. This is about one-quarter of the program ceiling in 1991. Canada, the EU, and Japan are some of the markets targeted by the MPP. Funding for market development is a "green box" activity allowed under the Uruguay Round Agreement, whereas subsidies are not. It is expected that export-oriented producers such as the EU will shift budget from export subsidies to export promotions (i.e., "green box" activities) in coming years. For the United States, this means that in future years innovative marketing strategies and considerable resources will be required to realize the potential of other areas, such as the emerging markets of economically dynamic Asia and Southeast Asia.

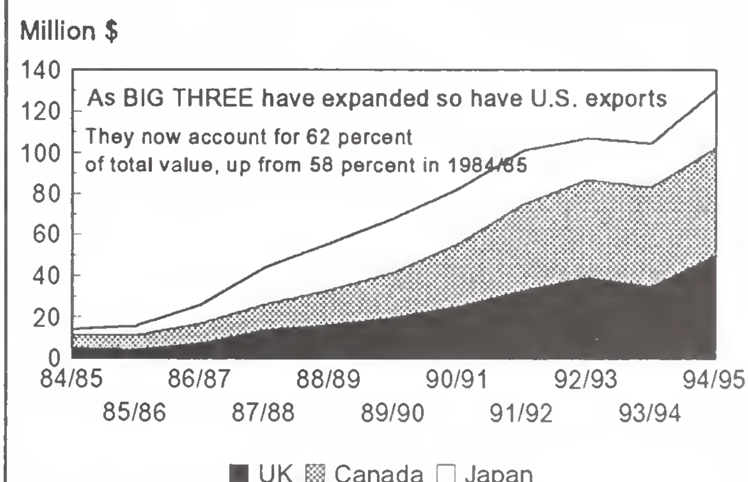
U.S. wine export value surges to record level for 11th consecutive year

Exports more than doubled in volume in six years, expanding from 530,000 hectoliters (HL) in 1987/88 to an estimated 1.3 million HL in 1992/93. Export volume declined about six percent in 1993/94, as shipments slowed to some major markets, particularly to the recession-gripped EU and Japan. However, strengthening demand from these important markets and from other Asian countries led a recovery of U.S. wine export volume in 1994/95. Although export volume has been sluggish over the past three years, export value has been booming. U.S. wine export value has set eleven consecutive records, surging to $209.7 million in 1994/95. Indeed, the value of U.S. wine exports over the past eleven years has risen almost nine fold. As a share of wine production, export volume has grown from less than three percent of production to about eight percent in the same period.

Canada, the United Kingdom and Japan are top markets for U.S. wine

The three top markets for U.S. wines are Canada, the United Kingdom and Japan. Together they accounted for 57 percent of the volume and 62 percent of the value of U.S. wine exports in 1994/95. The export base is broadening and significant markets are developing in other areas. For example, Mexico demonstrated considerable growth over the past several years until the peso devaluation and economic recession caused demand to wither in the recently completed marketing year (see Table 1). However, Mexico is a market that will likely return in the years ahead as its economy improves.

U.S. Wine Export Value Dominated by Japan, Canada and the United Kingdom



Source. U S Census data, marketing year is August/July

In Europe, Denmark, Germany, the Netherlands,

Belgium, and Switzerland have emerged as important buyers of U.S. wine. Sweden and Finland are dependable, comparatively small markets, but are now uncertain due to their accession to the EU and consequently preferential duties on other member state wine. The relatively strong economies of Hong Kong, Taiwan, Singapore and Korea have helped buoy shipments of U.S. wine to east Asia and the region.

The pace of economic recovery in major markets, strong competition from other producing countries, and declining consumption of wine worldwide are principal factors influencing prospects for U.S. wine exports. Table 1, below, shows that export volume is an important dimension of trade, but not the entire picture. Although volume appears sluggish in four of the past six years, value has spurted from $108.7 million to $209.7 million, a result of high unit values from better quality exports.

Long term trade prospects likely to improve after implementation of Uruguay Round (UR) Agreement

Looking ahead, implementation of the UR Agreement should offer enhanced opportunities for U.S. wine exports, as competitor subsidies are lowered, technical requirements become more transparent, and trademarks receive protection. Although uncertainty exists, expectations are that demand will grow in the newly industrialized countries of Asia and in other relatively high income developing countries. Lowered import tariffs combined with changes in government monopolies on imports and distribution should generally improve export prospects elsewhere. Moreover, EU producing countries will have to cut a portion of the domestic support and export subsidy programs that benefit their wine sectors. As countries move into the implementation phase of the UR agreement, it will be imperative to ensure their compliance with negotiated commitments. The challenge, of course, is building markets in areas where grape wine is not a traditional product. Competition among world exporters in these areas will remain fierce.

The U.S. industry is concerned about possible negative effects of the UR agreement on the domestic market. Although U.S. tariffs on wine are already relatively low (averaging between one and four percent on an ad valorem basis), lower duties might encourage higher volumes of imports that would displace U.S. wine and negatively impact jobs in the industry. The United States does not provide any subsidies to the wine industry. The U.S. industry is also concerned about increased competition from the proposed accession of Chile to the NAFTA. Chile is already the third largest (volume) supplier of imported wine to the United States after Italy and France. U.S. imports of Chilean wine in 1994/95 were 228,070 HL, up 32 percent from the previous year.

United States is a high-value, net wine importer, largely from EU producers

On a volume basis, U.S. imports are twice as much as exports. However, on a value basis, the imbalance is about five times, with import value reaching a record $1.07 billion in 1994/95. Table 2 shows that the major suppliers to the U.S. market in volume terms are Italy and France, followed somewhat distantly by Chile, Spain, and Australia. However, total import value of French wine ($498 million) far surpasses the combined value of Italian ($303 million), Australian ($52 million), and Chilean ($45 million) wines.

The following tables present U.S. imports of wine from major EU suppliers over the past several years, and show that import volume has dropped dramatically, while value remains about the same.

(For further information on supply, distribution, and trade, contact Ross G. Kreamer, H&TP Division, (Telephone) 202-720-9903, (FAX) 202-720-3799.)

Table 1.United States:Wine Exports are Concentrated in NAFTA, European Union-15 and Asia

(Hectoliters; Marketing Years) 1/

Market	1989/90	1990/91	1991/92	1992/93	1993/94	1994/95
Canada	232,110	285,550	355,610	351,560	333,100	308,820
Mexico	17,790	64,460	70,840	87,150	54,490	30,130
Caribbean	55,710	63,480	72,400	79,900	66,050	53,750
Central America	7,650	11,050	11,140	12,280	14,310	13,800
South America	24,340	14,910	12,600	19,030	25,530	28,080
Sweden	33,020	50,040	47,400	13,040	63,460	45,140
Denmark	23,960	40,060	37,210	61,640	37,610	39,350
United Kingdom	136,800	169,540	210,280	250,130	203,720	277,670
Germany	21,750	19,070	44,750	55,790	31,360	23,050
EU-15 Subtotal	**272,200**	**371,840**	**444,400**	**490,280**	**441,650**	**496,110**
Other Western Europe	29,910	30,820	40,160	34,370	52,180	72,450
Former Soviet Union	0	340	940	4,310	9,780	14,470
Eastern Europe	3,330	5,280	6,030	6,840	4,550	3,470
Middle East	710	1,190	2,010	2,470	5,040	790
North Africa	60	30	130	370	0	0
Other Africa	2,680	16,180	13,290	20,520	4,860	4,600
South Asia	1,190	990	1,250	1,400	1,260	1,730
Oceania	5,310	9,490	8,240	4,990	7,790	35,210
Japan	179,190	195,190	220,930	153,320	143,730	177,180
Taiwan	10,360	12,410	19,500	26,490	38,120	31,700
Hong Kong	12,890	12,570	14,600	15,500	18,830	22,160
Singapore	4,320	14,970	8,400	13,010	8,080	8,890
Other Asia Subtotal	**225,360**	**260,770**	**278,370**	**227,550**	**233,140**	**268,440**
TOTAL	**878,290**	**1,136,370**	**1,317,420**	**1,343,020**	**1,253,700**	**1,331,780**

1/ Marketing Year in August/July.
Source: U.S. Census data for H.S. group 2204 and 2205, excluding must. H.S. code 2206 included to account for wine coolers.

Table 2.United States: Wine Import Market Dominated by EU Suppliers Hectoliters; Marketing Year 1/

	1989/90	1990/91	1991/92	1992/93	1993/94	1994/95
SUPPLIER						
France	783,390	657,000	707,330	650,860	686,850	688,780
Italy	1,126,160	993,280	1,075,560	916,470	1,082,160	1,102,310
Spain	224,000	194,630	169,960	165,070	173,860	179,510
EU-15	**2,433,730**	**2,075,870**	**2,177,450**	**1,937,430**	**2,142,770**	**2,162,870**
Eastern Europe	84,910	73,410	76,230	70,550	57,140	52,470
Australia	42,780	56,780	82,250	95,700	110,050	125,980
Chile	74,930	98,640	151,010	183,580	172,690	228,070
Brazil	20,000	23,070	32,720	57,170	58,100	42,820
Others	15,790	10,540	27,960	26,648	31,910	35,330
TOTAL	**2,684,310**	**2,354,418**	**2,551,570**	**2,382,740**	**2,573,780**	**2,647,540**

1/ Marketing Year in August/July. For 1994/95, data cover first eight months of marketing year.
Source: U.S. Census data for H.S. group 2204 and 2205, excluding must.

Table 3. U.S. WINE: PRODUCTION, SUPPLY & DISTRIBUTION 1/ (1,000 Hectoliters)

	1987/88	1988/89	1989/90	1990/91	1991/92	1992/93	1993/94 Estimated	1994/95 Preliminary
Beginning Stocks 2/	15,789	15,375	17,341	16,370	15,651	15,490	15,490	15,026
Net Production 3/	19,041	20,113	17,614	17,075	17,672	16,718	15,846	16,155
Imports	2,998	2,764	2,687	2,355	2,552	2,383	2,574	2,650
TOTAL SUPPLY	37,828	38,252	37,642	35,800	35,875	34,591	33,868	33,830
Exports	530	742	878	1,136	1,317	1,343	1,254	1,330
Domestic Consumption 4/	21,923	20,168	20,394	19,013	19,068	17,800	17,588	17,500
Ending Stocks 2/	15,375	17,342	16,370	15,651	15,490	15,448	15,026	15,000
TOTAL DISTRIBUTION	37,828	38,252	37,642	35,800	35,875	34,591	33,868	33,830

1/YEAR: August-July.
2/Stock data refer to quantities held by wineries; data do not include wholesale or retail stocks.
3/Net production data attribute all increases and losses during the wine making process to the year in which the product is consumed.
4/Domestic consumption includes beverage and non-beverage wine consumption. It is calculated as the sum of taxable withdrawals from winery stocks and imports, both of which are assumed to be consumed immediately. Consumption data may include small quantities that are exported.
SOURCE: Department of Treasury, Bureau of Alcohol, Tobacco and Firearms; Department of Commerce, Census; and Department of Agriculture, Foreign Agricultural Service.

Hazelnut Situation and Outlook

Hazelnut production in selected countries in 1995/96 is forecast to decline by 13 percent, due to significant declines in Turkey and Italy. Total exports from selected countries in 1995/96 are forecast to fall 10 percent, with Turkey accounting for all of the decline. The United States is the only selected country where production and exports are expected to rise in 1995/96. Strong demand for high quality U.S. hazelnuts among food manufacturers should boost U.S. exports.

Preliminary assessments put 1995/96 hazelnut production in the four countries surveyed at 606,570 metric tons (inshell basis), down 13 percent from 1994/95. The downturn reflects significant declines in Turkey and Italy. Turkey is forecast to have the largest hazelnut crop among the 4 countries, off 14 percent from 1994/95. In the United States, production is expected to increase 80 percent, to 34,470 tons.

Exports from selected countries in 1995/96 are forecast to decrease 10 percent to 417,700 tons from 1994/95 despite an increase in projected U.S. exports. A slight dampening of demand for hazelnuts and Turkey's lower production will contribute to reduced exports by three of the four principal suppliers of hazelnuts.

Ending stocks for selected countries in 1995/96 are expected to drop 23 percent. The sharp reduction in Italian stocks contributes significantly to this decline. These Italian stocks are likely to enter the export market.

Turkey

Following the bumper 1994/95 crop of 525,000 tons, hazelnut production is forecast to return to a more normal level of 450,000 tons in 1995/96. However, the industry continues to be plagued by overproduction, large stocks, and depressed prices.

Exports remain an important segment of the Turkish hazelnut industry. Turkey's 1995/96 hazelnut exports are expected to decline 18 percent. In 1994/95 exports accounted for 76 percent of total production. The European Union (EU) accounted for 43 percent of total Turkish exports. Austria purchased three percent of Turkish hazelnuts. The United States imported less than one percent of Turkey's annual exports of hazelnuts. The Turkish government inspects and certifies all hazelnut exports.

About two-thirds of Turkey's hazelnut exports are raw kernels, and the remaining one-third consists of processed kernels, including roasted, sliced, chopped, paste, meal, and flour. Some Turkish processors have captured more added value by incorporating hazelnuts into confectionery products.

Until recently, Turkey has levied a significant export tax on hazelnuts partly to generate revenue and also to raise prices to preclude charges from other suppliers of unfair competition. Now, the tax has been reduced in an effort to stimulate exports and stands at U.S $10 per 100 kilograms. Industry representatives expect the tax may be completely eliminated in the near future.

In August 1995, the Union of Hazelnut Sales Cooperatives (FISKOBIRLIK), with 200,000 members announced a support price of U.S.

$1.70 per kilogram, inshell basis, up 13 percent from the previous year. Members who sell to FISKOBIRLIK receive this price.

To address overproduction, large stocks, and depressed prices, Turkey now indexes the hazelnut support price to the U.S. dollar in order to reduce the level of support in real terms. Pilot programs to provide incentives to shift out of hazelnut production also have been identified. The Government is expected to reform grower cooperatives within the next several years along more market oriented lines. This reform will likely moderate production incentives.

Besides FISKOBIRLIK, about 350 processors and/or traders comprise the Turkish hazelnut industry. The five largest processors account for an estimated 35 percent of production. The industry is not very integrated, with only a few firms performing multiple stages of processing.

Hazelnut traders are worried that the combination of large stocks (both in Turkey and in Europe as a result of large production and record exports in 1994/95) and prospects for another good crop could depress market prices below the support level. Such an event would require FISKOBIRLIK to become the main buyer. FISKOBIRLIK does not export its inventory, but transactions through intermediaries probably divert some stocks to the export market.

Italy

Hazelnut production in 1995/96 is forecast at 100,000 tons, down 23 percent from 1994/95. The downturn reflects an off-year in the production cycle and adverse weather during the early part of the summer. Hot southern winds during late-June and early-July caused many small nuts to drop prematurely.

In 1995/96, exports of hazelnuts from Italy are projected to rise 50 percent to 60,000 tons. Italian producers will likely reduce domestic stocks by up to 54 percent to fill export orders at higher prices.

Italy's 1993/94 exports of hazelnuts primarily entered other EU countries. EU member states bought 60 percent of Italian exports of inshell hazelnuts. Norway purchased 23 percent of Italy's inshell hazelnuts. Sweden took 10 percent with the remaining products going to other non-EU countries. Among customers for Italian shelled hazelnuts, the EU led with 64 percent of total sales. Switzerland accounted for 19 percent of Italy's exports of shelled hazelnuts. Austria imported five percent of the Italian product. The residual exports entered other non-EU countries.

Most Italian imports of inshell hazelnuts originate from Turkey, which supplied 70 percent of Italian requirements. Italy's EU partners provided 11 percent of its imported inshell hazelnuts. Other non-EU countries fulfilled the remaining demand. Turkey sent 97 percent of Italy's imports of shelled hazelnuts. EU member states supplied one percent.

Currently, within an annual quota of 25,000 tons, Turkish shelled hazelnuts enter the EU at a zero duty rate. Otherwise, the normal tariff is four percent, for both inshell and shelled hazelnuts.

Turkey is negotiating with the EU for an enlargement of the quota under which shelled hazelnuts enter the EU duty free. The EU is proposing to increase the quota to 34,600 tons, while Turkey seeks a quota of 62,500 tons, or, alternatively, no quantitative restrictions with a flat duty of 2 percent. A possible compromise, according to trade sources, might be the elimination of the quota with a flat duty of three percent.

Domestic Italian consumption of hazelnuts in 1995/96 is forecast to reach 100,000 tons, up 11 percent from 1994/95. This strength comes from purchases by the vibrant Italian bakery and confectionery industries, which require high quality hazelnuts.

United States

Hazelnut production in 1995/96 is forecast at 34,470 tons, up 80 percent from 1994/95, but

7 percent below the 1993/94 record of 37,190. Several factors figure in the larger crop forecast, including favorable weather during the bloom period, ample precipitation during the growing season, new trees coming into production, and the alternate bearing cycle. However, the average size and dry weight of kernels is expected to be the lowest since 1985/86.

Exports of U.S. hazelnuts are forecast to rise 15 percent to 20,700 tons in 1995/96. This export gain reflects strong demand for high quality U.S. hazelnuts among food manufacturers.

In 1994/95, U.S. exports of inshell hazelnuts reached 6,665 tons, up 51 percent from 1993/94. With 61 percent of total exports, the EU was the major customer. Canada bought 11 percent of U.S. inshell hazelnuts. Brazil purchased six percent of U.S. inshell hazelnuts. Argentina and Egypt followed at three percent each. The EU and Canada have modern food manufacturing industries, which can process shelled hazelnuts into finished ingredients.

In 1994/95, exports of U.S. shelled hazelnuts plummeted 30 percent from 1993/94 to 11,355 tons inshell equivalent. Strong competition from Turkish shelled hazelnuts in third country markets contributed to this result. The EU took 25 percent of U.S. exports followed by Mexico with 17 percent of the total. Canada bought 16 percent of U.S. hazelnut exports. Israel purchased 15 percent of the aggregate, while Australia was responsible for 13 percent of the total.

Turkey supplied almost all U.S. imports of hazelnuts, primarily shelled product. Turkish shelled hazelnuts represented 98 percent of total U.S. imports of shelled hazelnuts.

The U.S. bakery, breakfast cereal, and confectionery industries use most domestic U.S. and imported hazelnuts. Companies in these sectors often convert shelled hazelnuts to paste for use as an ingredient.

Spain

Hazelnut production is forecast at 22,100 tons, down 7 percent from the revised 1994/95 estimate of 23,700 tons, but 9 percent higher than the previous 5-year average. With harvested area unchanged in 1995/96 at 30,000 hectares, the downturn in production is primarily due to frost during the bloom period in early-March and an off-year in the alternate bearing cycle.

In 1995/96, exports of hazelnuts from Spain are forecast to stay at 7,000 tons. Spain's share of global exports is likely to remain two percent.

Most of Spain's hazelnut exports go to EU countries. In calendar 1994, EU member states accounted for 38 percent of Spanish hazelnut export sales. The Czech Republic bought 21 percent of Spain's hazelnuts for export. Poland purchased 14 percent. Switzerland contributed seven percent of the export quantity. Tunisia provided three percent of Spanish export volume.

Calendar 1994 imports of hazelnuts, inshell basis, to Spain originated primarily from Turkey with 59 percent of the total. EU countries supplied 31 percent of Spain's imports. The United States contributed seven percent of Spanish imports of hazelnuts.

Producer prices in 1994/95 averaged 231.63 pesetas (U.S. $1.95) per kilogram (178.22 pesetas per kilogram in 1993/94) and ranged from 192.16 pesetas to 280.46 pesetas during the same period. For the first three months of calendar 1995, farmers received an average of 187.21 pesetas (U.S. $1.57) per kilogram, while prices for the same period one year earlier averaged 259.16 pesetas per kilogram.

Domestic consumption in 1995/96 is expected to stay unchanged. The bulk of the hazelnut crop is consumed in shelled form with the confectionery industry using 60 to 70 percent of domestic supplies.

In 1990, EU legislation authorized hazelnut paste in chocolate mixes. This revision has helped to

increase Spanish hazelnut consumption. Hazelnuts compete with almonds and peanuts, according to price fluctuations.

(For further information on supply, distribution, and trade, contact William Janis at 202-720-0897. For information on U.S. marketing opportunities, contact Stacey Peckins at 202-720-5330. For further information on production, contact Kelly Kirby Strzelecki at 202-720-6791.)

HAZELNUTS: PRODUCTION, SUPPLY & DISTRIBUTION
(Metric Ton, Inshell Basis)
Marketing Years 1993/94-1995/96 [1/]

Country/ Marketing Year	Beginning Stocks	Production	Imports	Total Supply	Exports	Domestic Consumption	Ending Stocks	Total Distribution
Italy								
1993/94	30,000	70,000	45,106	145,106	40,708	89,398	15,000	145,106
1994/95	15,000	130,000	50,000	195,000	40,000	90,000	65,000	195,000
1995/96 [F]	65,000	100,000	25,000	190,000	60,000	100,000	30,000	190,000
Spain								
1993/94	10,000	12,100	8,300	30,400	9,000	21,300	100	30,400
1994/95	100	23,700	8,000	31,800	7,000	21,300	3,500	31,800
1995/96 [F]	3,500	22,100	8,000	33,600	7,000	21,300	5,300	33,600
Turkey								
1993/94	235,000	300,000	12	535,012	265,357	149,655	120,000	535,012
1994/95	120,000	525,000	50	645,050	400,000	140,000	105,050	645,050
1995/96 [F]	105,050	450,000	0	555,050	330,000	125,000	100,050	555,050
United States [2/ 3/ 4/ 5/]								
1993/94	3,205	37,190	8,878	49,273	20,606	27,509	1,157	49,273
1994/95	1,157	19,140	13,906	34,203	18,020	14,250	1,933	34,203
1995/96 [F]	1,933	34,470	12,515	48,918	20,700	27,020	1,198	48,918
TOTAL								
1993/94	278,205	419,290	62,296	759,791	335,671	287,862	136,257	759,791
1994/95	136,257	697,840	71,956	906,053	465,020	265,550	175,483	906,053
1995/96 [F]	175,483	606,570	45,515	827,568	417,700	273,320	135,548	827,568

[1/] Marketing Years: July-June for the United States; September -August for Spain, Italy, and Turkey.
[2/] U.S. exports and imports are from the Bureau of the Census with forecasts by the USDA/Foreign Agricultural Service.
[3/] The shelling ratios for U.S. exports for 1993/94 and 1994/95 are 0.2941 and 0.1815 based on calculations from data of the USDA/National Agricultural Statistics Service.
[4/] The shelling ratio for U.S. imports for 1993/94 and 1994/95 is 0.4 based on information from the USDA/Economic Research Service.
[5/] U.S. production forecast by USDA/National Agricultural Statistics Service.

Almond Situation and Outlook

Almond production in selected countries in 1995/96 is forecast to decrease by 46 percent, due to production shortfalls in the two largest producing countries, the United States and Spain. Selected country exports in 1995/96 are consequently forecast to fall 34 percent. Higher world prices are likely in 1995/96, which will dampen import demand. U.S. almond exports in 1994/95 (July-June) reached a record 203,262 metric tons--28 percent above the previous season's shipments. Strong demand from the European Union, Japan and India and promotional efforts through the Market Promotion Program boosted U.S. exports in 1994/95.

Because of large production downturns in the United States and Spain, 1995/96 almond output for the six surveyed countries will decline 46 percent from 1994/95. Production will be at its lowest level since 1986/87. The almond harvest in the United States, the largest among the six countries, is forecast to decrease 58 percent from 1994/95. Production declines also are forecast for Greece and Morocco. In Italy, the crop is estimated up 7 percent from last marketing year.

With sustained demand and reduced supply, total almond exports from selected countries in 1995/96 are expected to be 158,500 metric tons, down 34 percent from 1994/95. No supplier among the six countries is forecast to increase its exports of almonds. U.S. exports in 1995/96 are forecast to fall to 130,000 tons, shelled basis, down 36 percent from last season's record exports.

United States

After record production in 1994/95, U.S. almond production is forecast to decline 58 percent to 140,610 tons, potentially the smallest crop since the 113,400 tons harvested in 1986/87. An earlier than normal onset of the bloom period coincided with heavy rains and winds which resulted in bloom loss, pollination problems, and tree blow-downs. These weather-related losses will be in addition to the downturn that normally occurs following a large harvest.

The smaller U.S. almond crop is expected to reduce both domestic and export sales due to higher prices. Despite lower export volumes, U.S. almond suppliers anticipate higher export prices.

U.S. almond exports are forecast in 1995/96 at 130,000 tons, down 36 percent from 1994/95. In 1995/96, much higher almond prices are expected to significantly decrease U.S. almond exports. Food processors among U.S. almond customers will search for alternative tree nuts for use as ingredients. Foreign retail buyers of U.S. prepared or preserved almonds will probably seek other foods as snacks.

Despite the anticipated 1995/96 decrease in U.S. almond exports, 1994/95 exports by quantity reached a record level for the past 24 marketing years. With partial funding through the Market Promotion Program, the U.S. almond industry worked to establish and expand new markets in India, Korea, Taiwan, and Thailand. Marketing efforts also focused on traditional purchasers such as Japan and Germany and the United Kingdom in the European Union (EU). The

EU, Japan, and India accounted for almost 75 percent of U.S. export volume.

Food manufacturers in both the EU and Japan substantially increased their purchases of shelled and inshell almonds. With the lowering of trade barriers and aggressive marketing by U.S. almond suppliers, India more than doubled its imports of U.S. almonds to 11,789 tons. The U.S. almond industry is also working to promote almonds as a food ingredient in India.

The overseas markets for the three types of U.S. almonds have different characteristics. U.S. shelled almonds often enter markets for food processing ingredients where fewer options are available to manufacturers. Price and quality play a major role in these transactions. Value-added prepared or preserved almonds must compete in other countries against numerous snack foods and desserts, including bakery goods, confections, and extruded snacks. Meanwhile, cultural preferences for unshelled U.S. almonds influence purchases in particular countries, such as India.

In 1994/95, shelled almonds accounted for the majority, 84 percent of U.S. exports. Exports of shelled almonds rose 60 percent by volume in 1994/95 due to strong demand among overseas food manufacturers. In 1994/95, principal U.S. customers for shelled almonds comprised the European Union (EU), Japan, Canada, India, and Mexico. Favorable foreign exchange rates, lower trade barriers, and strong demand among food processors in the EU contributed to these results.

Prepared or preserved almonds constituted 11 percent of total U.S. exports in 1994/95. Exports plummeted almost 60 percent owing to competition from other snack foods. Main U.S. customers were the EU, Japan, Canada, Australia, and Mexico.

Exports of inshell almonds provided the remainder of U.S. almond exports. In 1994/95, exports of inshell almonds gained 37 percent by quantity, due largely to further growth of inshell exports to India. In 1994/95, major U.S. customers for inshell almonds included India, Japan, the EU, Uruguay, and Canada. Almonds inshell will probably retain the smallest share of the U.S. export market.

Spain

Almond production in 1995/96 is forecast at 54,300 tons, down 23 percent from 1994/95 and potentially the smallest crop since 1988/89. Almond trees were adversely affected by dry weather and high temperatures in the Mediterranean and East Andalucia producing areas.

In 1995/96, almond exports from Spain are likely to total 26,000 tons, down 21 percent from 1994/95 due to the higher prices from a smaller crop. The vast majority of Spain's almond exports will probably continue to enter other EU countries. For example, in 1994/95, EU countries purchased 91 percent of Spanish almond exports by quantity.

The United States remains the principal foreign supplier of almonds to Spain. In 1994/95, U.S. almonds constituted 88 percent of total Spanish imports, meanwhile the EU supplied 12 percent of imports. U.S. trade sources indicate that the U.S. market share may expand if Spain's 1995/96 harvest contracts more than forecast.

In 1995/96, domestic almond consumption in Spain is expected to decrease 6 percent to 46,500 tons. Simultaneously, Spanish ending stocks are forecast to drop 17 percent.

The Spanish nougat industry, which uses 70 to 80 percent of domestic almond consumption, is the largest in the world. This branch of the confectionery sector continues to stimulate consumption of almonds in Spain. Spanish nougat manufacturers prefer Spanish to U.S. almonds, because of flavor differences. U.S. imports are mainly used for low-priced nougat or marzipan. Almonds compete primarily with hazelnuts and peanuts in Spain's industrial food processing market.

Turkey

Almond production for 1995/96 is forecast at 15,700 tons, the same as the revised production estimate for 1994/95. The number of bearing trees has decreased slightly, from 3.91 million in 1994/95 to 3.90 million in 1995/96. Production remains concentrated in the Aegean, Marmara, and Mediterranean regions of Turkey.

The United States accounted for 87 percent of the small quantity of Turkish imports of almonds. Other imports originated from the EU. Turkey maintains a 5-percent tariff on almonds along with a 35-percent surcharge on the Cost Insurance Freight value of almonds.

Almond consumption is growing slowly in Turkey, largely due to the abundant availability of hazelnuts, a close substitute for almonds. Most of the increase in aggregate consumption results from rising population. Turkish consumers prefer almonds as a snack food. Few Turkish food manufacturers incorporate almonds into their products.

Italy

Almond production for 1995/96 is forecast at 15,000 tons, up 7 percent from 1994/95 due to favorable weather and adequate rainfall. However, the long-term trend shows that almond production in Italy has dropped dramatically during the past two decades.

In the late-1960's, output averaged over 40,000 tons. In recent years, the crops have ranged from 12,000 to 20,000 tons as growing competition from California and Spain eroded profits, thereby limiting the farmers' incentive and financial ability to maintain their orchards. Concurrently, harvested area has been trending downward--from 102,522 hectares in 1993/94 to an estimated 99,000 hectares in 1995/96. Numerous uprootings occur each year because of the declining productivity of older trees.

In 1995/96, Italian exports of almonds are projected to increase 15 percent to 1,500 tons from 1994/95 as suppliers take advantage of higher prices in the export market. During 1993/94, other EU countries accounted for 93 percent of total Italian almond exports. The current EU export subsidy for almonds exported to third countries is 263 lira (17 U.S. cents) per kilogram.

During recent years, almond imports to Italy have increased steadily. In 1995/96, imports are forecast to drop due to tight world supplies. From September 1994 to March 1995, the United States accounted for over half of total Italian imports, overtaking Spain as the leading supplier to the Italian market.

Domestic Italian prices of shelled almonds remained fairly stable from January 1995 to March 1995 then the April price of shelled almonds increased 16 percent to 7,900 lira (U.S. $4.97) per kilogram. News that the 1995/96 U.S. and Spanish crops are expected to be much smaller than in recent years raised Italian market prices to record highs reaching 9,950 lira (U.S. $6.26) per kilogram, up 43 percent from July 1994.

Greece

Almond production during the 1995/96 season is forecast at 13,000 tons, down 19 percent from the revised 1994/95 estimate of 16,000 tons. Much of the decline is due to two frosts during the spring which affected trees during the bloom period. Because of the possibility of frost damage, most varieties of almond trees introduced during the past 15 years are late-blooming types which have a better chance of avoiding late-winter cold spells.

In 1995/96, Greek exports of almonds could plummet 53 percent to 850 tons from 1994/95. In calendar 1993, EU countries purchased 69 percent of Greek almond exports.

The EU does not intervene in the almond market or other tree nut markets. Therefore, supply and demand determine almond prices. Nevertheless,

Greece has taken advantage of EU programs to restructure and modernize production practices in its tree nut industry. After a period of low prices during the late 1980s, almond prices improved in 1990, though Greek farmers continue to face rising input costs.

Morocco

Sweet almond production in 1995/96 is forecast at 5,625 tons, down 2 percent from the revised 1994/95 estimate of 5,743 and potentially the lowest output in 10 years because of severe drought. Cultivated area is expected to continue to expand slowly, reflecting rising producer prices and strengthening demand. Harvested area is estimated at 90,000 hectares, up from 86,000 hectares in 1994/95.

Local demand for sweet almonds consumes most Moroccan production. Morocco exports some sweet almonds, mainly to Libya. Imported almonds sometimes make up for shortfalls in the market.

Historically, Morocco's imports of almonds have been insignificant. Nonetheless, with a reduced 1995/96 harvest, Morocco may import up to 150 tons of almonds.

Spanish companies have usually supplied the Moroccan market. Evidence exists that almonds and pistachios are smuggled to Morocco through the two Spanish enclaves in the north of Morocco. This activity undercuts potential U.S. sales of almonds. Nevertheless, given competitive prices, Moroccan importers would like to purchase U.S. almonds, owing to their high quality. In the past, importers have mixed U.S. almonds with Moroccan almonds to improve the taste of various pastries and cookies.

(For further information on supply, distribution, and trade contact William Janis at 202-720-0897. For information on U.S. marketing opportunities, contact Stacey Peckins at 202-720-5330. For information on production, contact Kelly Kirby Strzelecki at 202-720-6791.)

ALMONDS: PRODUCTION, SUPPLY AND DISTRIBUTION
(Metric Tons, Shelled Basis)
Marketing Years 1993/94-1995/96 [1/]

Country/ Marketing Year	Beginning Stocks	Production	Imports	Total Supply	Exports	Domestic Consumption	Ending Stocks	Total Distribution
Greece								
1993/94	1,093	20,000	1,500	22,593	3,000	15,790	3,803	22,593
1994/95	3,803	16,000	1,000	20,803	1,800	15,600	3,403	20,803
1995/96 F	3,403	13,000	1,000	17,403	850	15,400	1,153	17,403
Italy								
1993/94	4,000	15,000	7,801	26,801	2,486	23,315	1,000	26,801
1994/95	1,000	14,000	10,500	25,500	1,300	23,700	500	25,500
1995/96 F	500	15,000	9,500	25,000	1,500	23,000	500	25,000
Morocco								
1993/94	1,323	8,891	9	10,223	123	8,500	1,600	10,223
1994/95	1,600	5,743	30	7,373	20	6,700	653	7,373
1995/96 F	653	5,625	150	6,428	0	6,300	128	6,428
Spain								
1993/94	6,500	84,000	4,900	95,400	37,200	49,500	8,700	95,400
1994/95	8,700	70,200	16,000	94,900	32,800	49,500	12,600	94,900
1995/96 F	12,600	54,300	16,000	82,900	26,000	46,500	10,400	82,900
Turkey								
1993/94	3,000	16,000	217	19,217	467	15,850	2,900	19,217
1994/95	2,900	15,700	300	18,900	200	15,800	2,900	18,900
1995/96 F	2,900	15,700	300	18,900	200	15,800	2,900	18,900
United States [2/ 3/ 4/]								
1993/94	59,472	222,260	150	281,882	158,691	76,638	46,553	281,882
1994/95	46,553	331,120	179	377,852	203,262	81,672	92,918	377,852
1995/96 F	92,918	140,610	230	233,758	130,000	72,000	31,933	233,758
TOTAL								
1993/94	75,388	366,151	14,577	456,116	201,967	189,593	64,556	456,116
1994/95	64,556	452,763	28,009	545,328	239,382	192,972	112,974	545,328
1995/96 F	112,974	244,235	27,180	384,389	158,550	179,000	46,839	384,389

[1/] Marketing Years: July-June for the United States, Morocco; August-July for Tunisia; September-August for Spain, Italy, Turkey; October-September for Greece.
[2/] U.S. import data are from Bureau of the Census.
[3/] U.S. export and stock data for 1993/94 and 1994/95 come from the Almond Board of California; 1994/95 export forecast by USDA/ Foreign Agricultural Service ; 1995/96 stock estimate by the Almond Board of California.
[4/] U.S. production forecast by USDA/ National Agricultural Statistics Service .

U.S. EXPORTS OF SELECTED COMMODITIES BY DESTINATION
MARKETING YEAR BEGINNING AS INDICATED
JUL 95

COMMODITY AND COUNTRY / COUNTRY REGION		QUANTITY CURR MO LAST YR	CURR MO CURR YR	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR	VALUE (1,000 DOLLARS) CURR MO LAST YR	CURR MO CURR YR	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR
FRESH FRUIT											
FR. APPLES(JUL)	MT										
TAIWAN		3,383	3,489	3,383	3,489	115,342	2,147	2,025	2,147	2,025	87,403
MEXICO		17,080	9,176	17,080	9,176	87,269	9,454	4,728	9,454	4,728	48,541
CANADA		6,612	5,803	6,612	5,803	80,941	4,549	4,233	4,549	4,233	57,839
HONG KONG		4,819	7,283	4,819	7,283	74,782	2,619	4,336	2,619	4,336	42,447
EU 15		3,499	3,058	3,499	3,058	52,609	1,713	1,914	1,713	1,914	26,280
INDONESIA		5,588	6,350	5,588	6,350	43,268	3,237	3,673	3,237	3,673	25,653
OTHER		8,313	8,818	8,313	8,818	243,618	4,787	5,497	4,787	5,497	134,915
Subtotal:-----		49,293	43,977	49,293	43,977	697,829	28,506	26,406	28,506	26,406	423,079
FR. PEARS(JUL)	MT										
MEXICO		3,670	1,074	3,670	1,074	46,838	1,793	618	1,793	618	22,124
CANADA		2,477	2,279	2,477	2,279	43,892	1,804	2,108	1,804	2,108	27,391
EU 15		331	0	331	0	9,096	160	0	160	0	3,585
BRAZIL		7	0	7	0	8,882	11	0	11	0	4,031
TAIWAN		0	91	0	91	8,547	0	38	0	38	5,169
OTHER		234	184	234	184	17,519	149	162	149	162	9,997
Subtotal:-----		6,719	3,628	6,719	3,628	134,774	3,917	2,926	3,917	2,926	72,297
APRICOTS(MAY)	MT										
MEXICO		1,659	121	3,293	273	3,718	1,214	82	2,345	223	2,596
CANADA		552	460	3,022	2,428	3,145	584	593	3,162	3,330	3,301
OTHER		97	46	437	341	1,010	156	102	913	808	1,929
Subtotal:-----		2,307	627	6,753	3,042	7,873	1,953	778	6,419	4,361	7,827
FR CHERRIES(MAY)	MT										
JAPAN		1,293	2,490	15,519	17,088	15,597	7,468	14,576	92,433	109,961	92,582
CANADA		1,490	1,698	6,149	3,301	6,379	3,053	3,978	12,969	8,435	13,357
EU 15		1,809	1,518	3,549	3,090	5,086	5,534	4,813	10,494	7,445	11,880
TAIWAN		537	803	2,995	2,032	3,056	1,480	2,022	8,119	6,139	8,328
UNITED KINGDOM		1,180	817	2,175	1,092	2,245	4,310	3,432	7,691	4,585	7,817
OTHER		231	662	1,894	1,446	1,921	877	1,624	5,736	3,880	5,825
Subtotal:-----		5,360	7,170	30,106	26,957	32,039	18,412	27,012	129,751	135,860	131,972
PEACH-NECTRN(MAY)	MT										
CANADA		13,768	11,739	34,532	28,706	48,567	11,195	11,490	29,265	30,575	40,639
MEXICO		1,799	2,792	2,176	2,984	16,203	472	1,095	662	1,229	6,851
TAIWAN		2,615	2,967	5,082	5,150	12,462	3,100	3,346	5,536	5,848	13,530
OTHER		1,213	717	3,076	1,613	7,233	877	628	2,340	1,384	5,503
Subtotal:-----		19,395	18,214	44,799	38,454	84,399	15,645	16,559	37,774	39,036	66,494
PLUM-PRUNES(MAY)	MT										
TAIWAN		5,724	5,715	7,593	7,328	25,396	4,859	5,463	6,543	7,088	22,161
CANADA		7,497	4,302	14,893	8,291	24,565	5,576	5,843	12,080	12,201	19,218
HONG KONG		2,976	1,436	3,760	1,658	8,863	2,357	1,561	2,963	1,822	7,323
OTHER		2,646	1,311	3,457	1,544	12,537	1,931	1,637	2,684	1,895	9,786
Subtotal:-----		18,843	12,764	29,703	18,821	71,360	14,723	14,503	24,269	23,007	58,487
FR AVOCADOS(OCT)	MT										
EU 15		176	58	1,766	5,681	4,698	249	148	1,818	5,132	4,440
FRANCE		98	49	634	3,490	2,156	111	134	612	3,049	1,944
CANADA		345	121	1,746	1,696	2,054	505	168	2,396	1,627	2,728
JAPAN		296	278	1,858	1,841	1,995	769	536	3,589	3,466	3,905
NETHERLANDS		58	0	356	1,001	1,278	61	0	430	928	1,302
UNITED KINGDOM		5	9	532	935	865	16	14	568	945	871
OTHER		11	9	161	137	176	28	15	245	218	265
Subtotal:-----		828	466	5,531	9,355	8,923	1,551	867	8,048	10,443	11,338
FR KIWIFRUIT(OCT)	MT										
CANADA		86	126	3,626	3,831	3,730	97	137	4,459	4,652	4,605
TAIWAN		0	18	1,990	1,395	1,990	0	26	3,556	2,140	3,556
KOREA, REPUBLIC		0	0	1,729	2,659	1,729	0	0	3,120	4,282	3,120
MEXICO		0	0	502	387	502	0	0	494	264	494
OTHER		0	18	794	1,010	799	0	25	1,312	1,471	1,315
Subtotal:-----		86	161	8,640	9,282	8,749	97	188	12,942	12,809	13,091
FRESH GRAPES (MAY)	MT										
CANADA		8,904	8,894	20,816	20,587	101,631	12,532	13,116	30,266	30,972	112,109
MEXICO		178	44	282	44	22,589	115	51	194	51	19,218
HONG KONG		750	385	1,017	773	21,192	1,027	602	1,356	1,040	25,353
TAIWAN		209	190	226	499	14,731	361	294	392	675	20,876
OTHER		3,142	2,977	6,347	7,530	54,961	4,191	3,732	8,654	10,623	74,266
Subtotal:-----		13,183	12,490	28,688	29,434	215,105	18,225	17,794	40,861	43,361	251,822
FR STRAWBRIS(JAN)	MT										
CANADA		3,688	4,464	31,299	29,101	38,873	4,274	5,253	41,072	39,348	52,089
MEXICO		1,583	561	2,780	574	6,816	1,272	481	2,182	492	6,245
EU 15		723	422	1,891	864	5,738	1,506	984	4,183	2,136	11,850
JAPAN		763	1,103	1,358	2,225	4,338	3,202	3,343	5,633	7,122	21,177
UNITED KINGDOM		487	385	1,405	750	3,700	1,012	915	3,069	1,827	7,394
OTHER		151	70	1,011	667	1,570	498	227	3,503	1,946	5,003
Subtotal:-----		6,908	6,620	38,339	33,431	57,335	10,751	10,287	56,573	51,045	96,365
FR ORNG INC TMPL(NOV)	MT										
CANADA		6,487	5,275	166,009	163,380	188,551	2,994	2,529	82,932	77,749	93,157
JAPAN		8,772	9,662	137,337	158,419	158,170	5,013	7,270	81,815	108,507	94,865
HONG KONG		11,778	11,211	90,945	99,819	124,417	5,295	5,616	46,685	51,390	62,213
OTHER		4,997	8,111	67,615	93,728	76,902	2,647	4,046	34,862	49,581	39,918
Subtotal:-----		32,033	34,258	461,906	515,346	548,041	15,950	19,461	246,294	287,227	290,154
FR GRPFRT(SEP)	MT										
JAPAN		10,551	15,639	240,847	242,181	250,229	5,109	9,518	126,109	133,807	130,749
EU 15		172	22	102,080	116,454	102,114	109	64	50,396	51,175	50,415
CANADA		2,630	2,742	72,038	75,210	74,378	1,123	1,301	29,399	29,040	30,483
FRANCE		137	22	39,454	43,428	39,454	74	64	20,546	19,016	20,546
NETHERLANDS		0	0	26,469	33,908	26,469	0	0	12,834	15,232	12,834
OTHER		1,616	2,932	30,164	43,113	31,988	799	1,705	14,614	22,088	15,431
Subtotal:-----		14,969	21,335	445,130	476,958	458,709	7,140	12,588	220,519	236,111	227,078
FR TANGERINES(NOV)	MT										
CANADA		9	0	10,081	9,432	11,320	8	0	7,911	8,591	9,003
EU 15		0	0	967	372	967	0	0	512	280	512
UNITED KINGDOM		0	0	701	325	701	0	0	382	248	382
OTHER		7	0	514	1,518	514	6	0	497	1,661	497
Subtotal:-----		16	0	11,561	11,322	12,801	14	0	8,920	10,532	10,012
CANNED FRUIT											
CND PEACH&NECT(JUN)	MT										
JAPAN		199	166	811	762	4,595	212	187	1,008	810	4,780
CANADA		337	468	568	1,062	3,908	376	391	621	906	3,719
KOREA, REPUBLIC		105	172	236	312	2,314	129	149	239	264	1,990
TAIWAN		117	80	275	234	1,259	96	81	244	229	1,057
SINGAPORE		168	151	210	242	1,164	187	155	241	241	1,233
PHILIPPINES		45	13	61	43	1,018	44	10	57	45	744
OTHER		455	751	955	1,190	4,511	464	634	828	1,036	4,001
Subtotal:-----		1,427	1,802	3,116	3,845	18,769	1,508	1,606	3,238	3,532	17,524

U.S. EXPORTS OF SELECTED COMMODITIES BY DESTINATION
MARKETING YEAR BEGINNING AS INDICATED
JUL 95

COMMODITY AND COUNTRY		QUANTITY					VALUE (1,000 DOLLARS)				
COUNTRY REGION		CURR MO LAST YR	CURR MO CURR YR	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR	CURR MO LAST YR	CURR MO CURR YR	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR
CND PEARS(JUN)	MT										
CANADA		128	172	371	354	2,795	153	155	376	314	2,510
UNITED ARAB EMIR		0	0	0	0	555	0	0	0	0	323
JAPAN		7	85	36	169	485	12	70	47	182	529
EU 15		17	7	37	57	289	15	7	35	48	272
OTHER		15	23	56	34	596	16	17	60	29	570
Subtotal:-----		167	288	500	613	4,720	196	249	517	572	4,204
CND PNEAPL(JAN)	MT										
JAPAN		33	35	616	825	985	17	29	605	768	929
CANADA		59	112	517	539	947	49	110	474	550	887
EU 15		44	75	236	622	756	37	55	203	490	654
MEXICO		77	3	249	33	522	49	3	176	24	361
GERMANY		44	75	219	482	420	37	55	187	374	335
RUSSIAN FEDERATI		18	0	33	17	302	23	0	33	9	204
OTHER		0	6	154	400	268	0	9	158	415	257
Subtotal:-----		230	230	1,807	2,436	3,779	175	206	1,648	2,255	3,292
FRT MIXTURES(JUN)	MT										
CANADA		336	337	758	743	5,635	464	416	1,002	940	7,288
JAPAN		272	286	1,060	763	5,612	347	313	1,258	910	6,645
SINGAPORE		415	150	1,054	628	4,476	424	161	1,098	681	4,835
HONG KONG		371	261	955	687	3,915	412	262	1,021	735	4,366
PHILIPPINES		143	475	144	692	2,801	119	563	122	789	3,113
OTHER		479	303	1,163	875	6,837	581	302	1,362	994	7,854
Subtotal:-----		2,016	1,812	5,133	4,388	29,277	2,346	2,017	5,864	5,049	34,103
DRIED FRUIT											
DRD RAISINS(AUG)	MT										
EU 15		4,876	4,751	58,981	57,471	58,981	7,720	7,216	91,498	89,847	91,498
UNITED KINGDOM		2,773	2,632	26,123	27,824	26,123	4,328	3,828	40,217	42,083	40,217
JAPAN		2,254	2,163	25,338	24,527	25,338	3,099	3,123	37,283	35,608	37,283
GERMANY		803	726	12,132	8,184	12,132	993	1,133	16,772	12,000	16,772
CANADA		902	785	11,595	10,946	11,595	1,838	1,652	24,081	22,187	24,081
OTHER		1,983	1,865	29,191	27,927	29,191	3,371	2,833	45,919	46,450	45,919
Subtotal:-----		10,014	9,563	125,105	120,871	125,105	16,028	14,825	198,782	194,093	198,782
DRD PRUNES(AUG)	MT										
EU 15		2,040	2,648	32,679	33,645	32,679	5,486	6,706	77,852	82,871	77,852
JAPAN		942	934	14,216	13,614	14,216	2,365	2,202	32,752	30,245	32,752
GERMANY		866	830	10,952	10,549	10,952	2,326	2,224	25,806	25,549	25,806
ITALY		522	592	6,245	6,521	6,245	1,548	1,490	16,900	17,101	16,900
CANADA		268	210	4,683	4,320	4,683	639	530	11,106	10,271	11,106
NETHERLANDS		90	354	3,798	2,965	3,798	221	922	10,261	7,938	10,261
OTHER		560	416	8,925	8,235	8,925	1,330	901	18,240	17,546	18,240
Subtotal:-----		3,810	4,208	60,503	59,815	60,503	9,821	10,339	139,950	140,933	139,950
FRUIT JUICES(SSE)											
ORANGE JU CNC (DEC)	KL										
EU 15		11,160	42,018	67,614	117,461	91,091	3,588	12,197	26,259	47,991	36,218
JAPAN		26,971	1,065	50,325	11,851	69,389	6,069	1,575	22,525	9,071	28,196
FRANCE		6,989	1,511	31,483	33,498	38,676	2,199	599	11,373	11,485	14,007
CANADA		3,623	2,415	21,892	20,354	33,030	5,221	4,253	34,507	34,521	50,778
KOREA, REPUBLIC		679	205	18,126	14,087	24,619	659	319	11,108	8,467	15,559
NETHERLANDS		419	26,884	16,307	51,360	21,706	133	7,569	6,664	24,842	8,913
OTHER		4,261	6,749	29,788	46,011	46,673	1,785	2,666	12,197	20,709	19,103
Subtotal:-----		46,694	52,453	187,745	209,765	264,801	17,322	21,010	106,596	120,758	149,855
ORNG JU NTCNC(DEC)	KL										
CANADA		4,922	7,632	41,941	56,902	65,910	3,066	5,342	27,346	41,168	43,797
EU 15		9,729	137	32,221	35,564	52,654	5,946	91	20,512	19,863	32,983
BELGIUM-LUXEMBOU		5,027	0	15,908	21,914	30,665	3,174	0	10,033	11,882	18,995
UNITED KINGDOM		3,210	48	8,663	8,769	13,138	1,796	31	5,056	5,221	7,492
OTHER		2,700	1,396	13,328	14,814	21,381	1,749	1,051	9,959	10,787	16,115
Subtotal:-----		17,352	9,165	87,490	107,280	139,946	10,760	6,483	57,817	71,818	92,895
GRPFRT JU CNC (DEC)	KL										
JAPAN		1,231	1,565	12,944	10,948	17,232	1,799	1,382	16,029	10,827	21,264
EU 15		2,546	4,152	11,842	19,009	15,814	1,181	1,770	5,100	12,789	7,476
FRANCE		1,505	60	5,446	1,614	6,701	402	42	1,562	962	1,922
NETHERLANDS		309	3,369	2,933	12,293	3,860	437	1,404	1,809	9,699	2,806
CANADA		285	320	1,819	2,233	3,085	454	583	2,963	3,931	5,140
OTHER		217	461	2,119	8,007	5,012	138	197	1,327	2,896	2,503
Subtotal:-----		4,280	6,498	28,724	40,197	41,143	3,571	3,932	25,420	30,444	36,383
FRESH VEGETABLES											
FR ASPARAGUS(OCT)	MT										
JAPAN		121	356	9,766	9,572	10,284	828	1,139	37,558	42,055	40,777
CANADA		109	122	7,150	5,410	7,315	359	353	16,687	13,678	17,193
SWITZERLAND		0	1	2,363	1,083	2,363	0	3	7,628	3,958	7,628
EU 15		20	10	1,633	971	1,672	102	36	4,368	2,717	4,495
OTHER		48	28	303	213	347	195	99	1,271	810	1,455
Subtotal:-----		298	517	21,215	17,248	21,980	1,485	1,631	67,512	63,218	71,547
FR ONIONS(OCT)	MT										
CANADA		14,665	14,055	89,699	95,278	102,144	4,733	4,981	36,048	40,794	39,439
JAPAN		8,006	3,104	18,268	127,333	37,191	2,516	941	5,748	37,500	10,682
MEXICO		444	65	9,687	14,557	18,310	118	23	2,892	4,303	5,250
KOREA, REPUBLIC		2,890	0	3,919	11,971	13,366	1,327	0	1,565	3,590	4,909
OTHER		3,205	1,794	12,521	18,018	22,817	1,762	783	6,357	6,812	9,478
Subtotal:-----		29,210	19,018	134,094	267,156	193,829	10,456	6,728	52,611	92,998	69,758
CND SWT CORN(AUG)	MT										
JAPAN		4,502	5,202	59,668	58,455	59,668	4,029	4,391	48,168	50,065	48,168
EU 15		1,922	3,961	39,467	41,755	39,467	1,338	2,867	28,525	31,506	28,525
TAIWAN		1,671	471	15,911	15,315	15,911	1,622	409	14,379	14,279	14,379
HONG KONG		796	638	13,803	12,437	13,803	708	497	10,733	10,484	10,733
UNITED KINGDOM		560	1,925	11,526	13,583	11,526	431	1,422	8,145	10,460	8,145
NETHERLANDS		781	52	11,266	2,887	11,266	457	28	7,928	1,902	7,928
OTHER		2,104	3,379	25,628	38,380	25,628	1,835	2,847	21,565	32,879	21,565
Subtotal:-----		10,995	13,651	154,477	166,342	154,477	9,532	11,012	123,369	139,213	123,369
CND TOM PAS(JUL)	MT										
CANADA		3,821	2,488	3,821	2,488	47,971	3,208	2,107	3,208	2,107	39,066
JAPAN		300	660	300	660	10,450	213	544	213	544	8,400
EU 15		19	0	19	0	6,632	16	0	16	0	5,159
ITALY		0	0	0	0	6,361	0	0	0	0	4,903
OTHER		705	1,149	705	1,149	24,833	567	987	567	987	20,846
Subtotal:-----		4,846	4,297	4,846	4,297	89,886	4,004	3,638	4,004	3,638	73,471

U.S. EXPORTS OF SELECTED COMMODITIES BY DESTINATION
MARKETING YEAR BEGINNING AS INDICATED
JUL 95

COMMODITY AND COUNTRY / COUNTRY REGION		QUANTITY CURR MO LAST YR	QUANTITY CURR MO CURR YR	QUANTITY YR TDT LAST YR	QUANTITY YR TDT CURR YR	QUANTITY LAST YEAR	VALUE (1,000 DOLLARS) CURR MO LAST YR	VALUE CURR MO CURR YR	VALUE YR TDT LAST YR	VALUE YR TDT CURR YR	VALUE LAST YEAR
CANNED VEGETABLES											
CND TOM SAUCE(JUL)	MT										
CANADA		2,682	4,792	2,682	4,792	50,570	2,647	4,163	2,647	4,163	48,443
EU 15		1,619	134	1,619	134	7,888	1,513	207	1,513	207	8,307
JAPAN		291	265	291	265	6,052	322	243	322	243	7,249
MEXICO		849	145	849	145	5,653	550	153	550	153	3,882
UNITED KINGDOM		1,429	72	1,429	72	5,016	1,292	85	1,292	85	4,781
OTHER		884	621	884	621	8,856	752	734	752	734	9,499
Subtotal:-----		6,324	5,957	6,324	5,957	79,019	5,784	5,501	5,784	5,501	77,380
FRZN VEGETABLES											
FZN SWT CORN(JUL)	MT										
JAPAN		2,225	2,735	2,225	2,735	38,749	2,272	2,647	2,272	2,647	37,029
TAIWAN		337	23	337	23	5,314	271	51	271	51	4,347
CANADA		402	306	402	306	3,863	323	244	323	244	3,012
AUSTRALIA		188	263	188	263	3,762	123	190	123	190	3,036
HONG KONG		320	262	320	262	3,716	332	222	332	222	3,157
OTHER		1,277	727	1,277	727	12,961	628	581	628	581	9,435
Subtotal:-----		4,749	4,316	4,749	4,316	68,366	3,949	3,934	3,949	3,934	60,015
FZN F FRY(JUL)	MT										
JAPAN		12,638	16,222	12,638	16,222	158,699	9,137	11,635	9,137	11,635	115,179
EU 15		0	4,840	0	4,840	36,974	0	3,208	0	3,208	26,383
KOREA, REPUBLIC		1,219	1,413	1,219	1,413	19,782	840	1,074	840	1,074	14,199
NETHERLANDS		0	2,954	0	2,954	17,021	0	1,941	0	1,941	14,206
HONG KONG		1,217	2,421	1,217	2,421	16,592	799	1,607	799	1,607	10,973
OTHER		7,298	11,666	7,298	11,666	95,393	5,479	8,857	5,479	8,857	74,213
Subtotal:-----		22,371	36,561	22,371	36,561	327,440	16,255	26,380	16,255	26,380	240,948
TREE NUTS											
ALMONDS UNSH(JUL)	MT										
INDIA		532	222	532	222	8,201	1,797	550	1,797	550	20,591
JAPAN		201	503	201	503	3,375	487	1,289	487	1,289	10,069
EU 15		42	153	42	153	3,195	103	322	103	322	7,767
GERMANY		0	50	0	50	1,720	0	122	0	122	4,483
OTHER		71	28	71	28	3,614	199	84	199	84	8,520
Subtotal:-----		846	907	846	907	18,385	2,586	2,245	2,586	2,245	46,948
ALMND SH/PREP(JUL)	MT										
EU 15		5,359	9,695	5,359	9,695	120,402	23,399	42,900	23,399	42,900	423,076
GERMANY		1,853	3,844	1,853	3,844	47,817	7,590	17,328	7,590	17,328	167,343
JAPAN		890	1,368	890	1,368	18,233	5,048	5,586	5,048	5,586	69,671
SPAIN		585	1,548	585	1,548	14,274	2,146	6,262	2,146	6,262	47,767
FRANCE		783	570	783	570	12,410	3,178	2,745	3,178	2,745	42,833
NETHERLANDS		494	781	494	781	11,295	2,398	3,733	2,398	3,733	39,351
OTHER		3,002	2,579	3,002	2,579	57,486	10,459	8,966	10,459	8,966	182,741
Subtotal:-----		9,252	13,642	9,252	13,642	196,120	38,906	57,452	38,906	57,452	675,488
WALNUTS SH(AUG)	MT										
EU 15		240	193	7,709	7,860	7,709	505	563	16,845	17,020	16,845
JAPAN		395	724	4,911	5,953	4,911	2,100	2,468	26,606	22,633	26,606
ITALY		0	0	2,252	3,545	2,252	0	0	4,117	5,864	4,117
CANADA		134	121	2,120	2,275	2,120	491	439	6,996	7,261	6,996
FRANCE		0	11	1,417	525	1,417	0	49	2,616	1,246	2,616
ISRAEL		110	23	1,399	1,372	1,399	445	93	6,259	4,707	6,259
OTHER		137	217	3,200	4,556	3,200	293	833	13,316	14,256	13,316
Subtotal:-----		1,015	1,277	19,339	22,015	19,339	3,833	4,395	70,023	65,876	70,023
WALNUTS UNSH(AUG)	MT										
EU 15		80	19	37,212	43,938	37,212	147	35	70,728	69,868	70,728
SPAIN		0	0	9,746	10,238	9,746	0	0	18,400	16,330	18,400
NETHERLANDS		60	19	8,600	5,861	8,600	112	35	16,459	9,768	16,459
GERMANY		0	0	8,593	13,094	8,593	0	0	16,217	19,452	16,217
ITALY		0	0	5,908	9,116	5,908	0	0	11,358	15,026	11,358
OTHER		291	83	7,024	9,611	7,024	505	134	14,569	17,226	14,569
Subtotal:-----		371	102	44,236	53,549	44,236	652	169	85,296	87,094	85,296
HOPS&PRODUCTS											
HOP PELTS(SEP)	MT										
CANADA		95	139	1,147	1,265	1,267	619	910	7,508	8,365	8,310
BRAZIL		103	10	1,195	2,724	1,219	485	50	5,753	14,334	5,852
EU 15		8	48	504	1,043	504	60	332	2,988	6,724	2,988
MEXICO		0	24	363	61	363	0	102	2,593	317	2,593
JAPAN		0	0	256	451	256	3	0	1,385	2,873	1,385
UNITED KINGDOM		1	29	221	375	221	10	187	1,518	2,127	1,518
OTHER		26	30	613	1,046	616	84	153	2,411	5,551	2,431
Subtotal:-----		232	250	4,078	6,590	4,224	1,250	1,547	22,638	38,164	23,559
HOP EXTRACT(SEP)	MT										
MEXICO		145	0	2,230	724	2,246	1,692	0	15,488	15,825	15,676
EU 15		121	70	1,233	1,377	1,297	778	851	17,834	21,469	19,026
BRAZIL		10	77	500	438	533	149	619	4,326	5,184	4,742
GERMANY		9	28	420	618	459	180	342	5,456	9,407	6,085
NETHERLANDS		72	10	322	169	330	140	177	5,770	3,880	5,995
OTHER		100	46	1,338	1,649	1,385	1,893	974	23,131	24,262	23,698
Subtotal:-----		376	192	5,301	4,187	5,460	4,511	2,443	60,779	66,741	63,141
HOPS,NSPF(SEP)	MT										
EU 15		0	21	1,106	1,527	1,106	0	70	4,874	9,532	4,874
GERMANY		0	0	829	1,108	829	0	0	3,291	6,842	3,291
UNITED KINGDOM		0	21	269	401	269	0	70	1,472	2,392	1,472
JAPAN		2	2	233	146	233	8	18	1,424	941	1,424
MEXICO		0	89	127	162	132	0	688	590	1,319	598
BRAZIL		0	10	103	169	111	0	39	622	957	635
OTHER		55	43	341	407	419	305	194	3,539	2,480	4,026
Subtotal:-----		57	164	1,909	2,411	2,000	313	1,009	11,049	15,229	11,557
WINE											
GRAPE WINE(JAN)	KL										
EU 15		4,238	5,829	25,056	30,852	42,518	6,695	8,729	38,198	49,880	66,365
CANADA		3,097	2,143	18,886	14,926	32,725	4,687	3,911	25,785	25,974	49,168
UNITED KINGDOM		1,870	3,638	10,402	18,313	19,825	3,533	5,594	19,616	32,409	37,484
JAPAN		853	1,211	7,706	9,413	14,420	1,246	2,146	11,548	15,235	21,439
SWEDEN		613	513	4,485	2,008	6,841	411	789	2,920	1,943	4,335
OTHER		2,200	3,062	16,477	18,087	28,217	3,081	4,705	23,897	26,923	40,531
Subtotal:-----		10,387	12,244	68,124	73,277	117,880	15,710	19,491	99,429	118,012	177,503

U.S. IMPORTS OF SELECTED HORTICULTURAL COMMODITIES BY ORIGIN
MARKETING YEAR BEGINNING AS INDICATED
JUL 95

COMMODITY AND COUNTRY		QUANTITY					VALUE (1,000 DOLLARS)				
COUNTRY REGION		CURR MO LAST YR	CURR MO CURR YR	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR	CURR MO LAST YR	CURR MO CURR YR	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR
FR FRT & MLNS											
FR APPLES(JUL)	MT										
NEW ZEALAND		3,740	7,304	3,740	7,304	39,444	5,347	9,534	5,347	9,534	44,187
CANADA		413	1,252	413	1,252	43,220	187	441	187	441	17,224
SOUTH AFRICA, RE		3,723	3,029	3,723	3,029	19,167	3,060	1,755	3,060	1,755	14,231
OTHER		183	218	183	218	24,572	99	77	99	77	9,369
Subtotal:-----		8,059	11,804	8,059	11,804	126,404	8,693	11,807	8,693	11,807	85,011
FR PEARS(JUL)	MT										
CHILE		56	18	56	18	26,058	20	6	20	6	9,407
ARGENTINA		0	0	0	0	12,527	0	0	0	0	7,282
SOUTH AFRICA, RE		0	0	0	0	6,524	0	0	0	0	4,122
OTHER		0	0	0	0	2,929	0	0	0	0	5,520
Subtotal:-----		56	18	56	18	48,038	20	6	20	6	26,332
APRICOT (MAY)	MT										
CHILE		0	0	0	0	919	0	0	0	0	651
NEW ZEALAND		0	0	0	0	259	0	0	0	0	593
OTHER		1	6	1	6	56	2	9	2	9	69
Subtotal:-----		1	6	1	6	1,233	2	9	2	9	1,313
PEACH-NEC(MAY)	MT										
CHILE		0	0	0	0	49,100	0	0	0	0	31,406
OTHER		8	18	8	18	368	12	14	12	14	356
Subtotal:-----		8	18	8	18	49,468	12	14	12	14	31,762
PLUM-PRUNE(MAY)	MT										
CHILE		0	0	99	2	23,124	0	0	60	6	15,369
OTHER		26	11	36	37	291	40	12	55	68	420
Subtotal:-----		26	11	135	40	23,414	40	12	115	74	15,789
FRESH GRAPES (MAY)	MT										
CHILE		0	0	4,169	1,600	280,758	0	0	3,289	1,201	217,136
MEXICO		1,837	11,581	41,034	80,487	41,048	2,275	11,719	46,556	82,693	46,576
OTHER		0	3	367	3	4,721	0	5	247	5	7,352
Subtotal:-----		1,837	11,585	45,203	82,089	326,160	2,275	11,724	49,845	83,899	270,818
FR RASPBRY(JAN)	MT										
CANADA		5,286	4,865	5,894	6,319	6,176	11,206	8,772	12,483	11,488	13,062
OTHER		9	21	799	1,105	1,253	10	110	1,408	3,466	2,881
Subtotal:-----		5,295	4,885	6,694	7,424	7,429	11,215	8,883	13,891	14,954	15,943
FR STRAWBRIS(JAN)	MT										
MEXICO		101	306	17,877	24,817	18,950	76	277	30,428	42,112	31,945
OTHER		40	41	139	137	893	89	89	303	286	2,360
Subtotal:-----		141	347	18,016	24,954	19,843	165	367	30,731	42,398	34,305
FR BANANA(JAN)	MT										
COSTA RICA		86,680	112,616	530,704	538,047	977,101	18,763	36,360	134,298	172,304	247,820
ECUADOR		52,738	69,713	464,729	597,453	785,910	13,451	18,951	120,878	165,160	204,154
COLOMBIA		42,625	29,885	358,200	278,674	629,509	12,997	8,806	106,541	80,385	186,765
OTHER		106,737	94,499	780,016	758,020	1,301,463	28,824	26,301	218,745	213,463	357,419
Subtotal:-----		288,781	306,714	2,133,650	2,172,194	3,693,983	74,037	90,418	580,462	631,312	996,158
FR MANGO(JAN)	MT										
MEXICO		25,653	27,179	84,015	97,894	108,432	15,995	23,457	64,655	87,151	81,678
OTHER		122	824	9,749	21,463	15,163	328	750	8,400	14,601	15,151
Subtotal:-----		25,775	28,004	93,764	119,356	123,596	16,324	24,207	73,055	101,752	96,829
FR PINAPLE(JAN)	MT										
COSTA RICA		7,123	7,383	47,956	47,556	82,295	2,345	2,558	17,245	16,896	28,637
HONDURAS		2,325	2,608	19,704	21,771	28,782	640	610	5,424	6,470	7,927
OTHER		1,999	1,059	11,331	8,720	16,784	395	294	2,502	2,045	3,523
Subtotal:-----		11,447	11,050	78,992	78,046	127,861	3,379	3,462	25,171	25,411	40,086
FR CANTLPE(MAY)	MT										
MEXICO		0	657	16,748	27,234	83,693	0	112	5,358	8,712	22,689
COSTA RICA		0	0	5,738	5,291	46,258	0	0	2,179	2,133	20,467
GUATEMALA		0	0	2,300	4,722	48,065	0	0	934	1,518	14,828
HONDURAS		0	0	2,782	2,391	60,850	0	0	616	569	13,895
OTHER		0	4	302	741	23,389	0	2	67	192	5,421
Subtotal:-----		0	661	27,870	40,379	262,255	0	114	9,154	13,124	77,301
FR MELON,OT(MAY)	MT										
MEXICO		321	2,007	13,252	12,246	44,191	75	568	4,653	4,627	14,639
COSTA RICA		0	0	1,014	970	26,556	0	0	392	391	12,098
OTHER		65	27	1,736	3,667	50,121	27	9	510	912	16,032
Subtotal:-----		386	2,034	16,002	16,882	120,868	101	577	5,555	5,931	42,768
FR ORANGES(NOV)	MT										
AUSTRALIA		2,523	639	2,523	639	9,382	2,859	622	2,861	622	10,635
OTHER		569	545	5,530	10,328	6,849	160	139	2,261	3,917	2,592
Subtotal:-----		3,092	1,184	8,056	10,967	16,234	3,019	761	5,138	4,541	13,245
CANNED FRUIT											
CND MANDRN(JAN)	MT										
EU 15		3,134	310	21,637	22,478	29,717	2,500	329	16,645	21,905	23,341
SPAIN		3,133	310	21,502	22,472	29,580	2,499	329	16,521	21,894	23,213
CHINA, PEOPLES R		2,145	480	10,293	10,480	19,914	1,687	396	7,788	9,502	14,697
OTHER		195	0	522	460	948	164	0	456	555	828
Subtotal:-----		5,474	790	32,452	33,418	50,578	4,352	725	24,889	31,962	38,866
CND BLK OLV(NOV)	MT										
EU 15		940	957	9,938	8,411	12,078	1,863	2,127	19,215	18,856	23,739
SPAIN		780	853	8,301	6,918	9,944	1,507	1,880	15,486	15,382	18,786
MOROCCO		261	723	1,941	4,256	2,820	475	1,476	3,449	8,402	5,022
OTHER		3	6	102	35	113	9	7	182	76	207
Subtotal:-----		1,204	1,685	11,981	12,711	15,011	2,347	3,610	22,846	27,355	28,968
CND GRN OLV(NOV)	MT										
EU 15		3,504	2,840	30,208	24,862	39,796	9,663	8,646	77,745	74,509	104,310
SPAIN		3,465	2,824	29,662	24,514	39,081	9,558	8,592	76,665	73,761	102,782
OTHER		222	258	1,794	1,734	2,530	338	429	2,593	2,715	3,806
Subtotal:-----		3,726	3,098	32,002	26,596	42,340	10,001	9,075	80,338	77,224	108,155
CND PEACH(JUN)	MT										
EU 15		815	780	2,138	1,985	17,050	487	497	1,233	1,186	9,623
GREECE		766	776	2,077	1,958	16,743	448	484	1,175	1,139	9,266
OTHER		756	376	1,176	515	3,689	493	243	754	347	2,430
Subtotal:-----		1,571	1,156	3,314	2,499	20,739	979	740	1,987	1,532	12,052
CND PINAPLE(JAN)	MT										
THAILAND		13,875	5,791	94,440	79,737	154,150	6,661	3,141	48,620	41,515	78,883
PHILIPPINES		9,573	7,026	79,219	68,058	129,101	4,758	3,973	49,726	37,204	74,096
OTHER		2,696	2,819	25,615	27,813	50,388	1,242	1,621	9,852	12,484	20,440
Subtotal:-----		26,145	15,636	199,274	175,608	333,639	12,661	8,735	108,198	91,202	173,419
DRIED FRUIT											
DRD APRCT(JUL)	MT										
TURKEY		90	576	90	576	14,039	161	903	161	903	22,370
OTHER		5	19	5	19	250	8	42	8	42	687
Subtotal:-----		95	595	95	595	14,290	169	945	169	945	23,057

U.S. IMPORTS OF SELECTED HORTICULTURAL COMMODITIES BY ORIGIN
MARKETING YEAR BEGINNING AS INDICATED
JUL 95

COMMODITY AND COUNTRY		QUANTITY					VALUE (1,000 DOLLARS)				
COUNTRY REGION		CURR MO LAST YR	CURR MO CURR YR	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR	CURR MO LAST YR	CURR MO CURR YR	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR
DATES(SEP)	MT										
PAKISTAN		347	86	4,091	1,756	4,346	300	94	4,096	1,706	4,288
OTHER		48	44	932	981	984	62	93	1,481	1,626	1,546
Subtotal:-----		395	130	5,023	2,738	5,330	362	187	5,577	3,332	5,835
DRD FIG(SEP)	MT										
TURKEY		79	157	1,329	1,401	1,329	84	177	1,854	1,911	1,854
EU 15		0	0	761	1,134	761	0	0	1,820	2,736	1,820
GREECE		0	0	727	1,069	727	0	0	1,695	2,572	1,695
MEXICO		0	0	1,186	267	1,376	0	0	518	884	1,203
OTHER		0	0	78	26	78	0	0	98	64	98
Subtotal:-----		79	157	3,355	2,829	3,545	84	177	4,290	5,595	4,975
DRD RAISIN(AUG)	MT										
MEXICO		0	383	3,413	5,543	3,413	0	378	3,151	4,929	3,151
TURKEY		62	141	2,151	1,863	2,151	55	145	2,187	1,871	2,187
CHILE		163	281	1,015	2,316	1,015	203	378	1,271	2,807	1,271
OTHER		7	19	376	426	376	14	22	403	447	403
Subtotal:-----		232	824	6,955	10,148	6,955	272	923	7,012	10,055	7,012
FRUIT JUICE(SSE)											
APPLE JUIC(JUL)	KL										
EU 15		26,739	12,810	26,739	12,810	288,358	4,591	4,990	4,591	4,990	75,810
ARGENTINA		31,368	42,732	31,368	42,732	336,203	4,698	14,646	4,698	14,646	71,749
GERMANY		22,578	5,844	22,578	5,844	213,744	3,790	2,137	3,790	2,137	57,562
OTHER		23,073	20,118	23,073	20,118	355,342	4,026	6,529	4,026	6,529	79,096
Subtotal:-----		81,180	75,660	81,180	75,660	979,904	13,315	26,165	13,315	26,165	226,655
FCOJ(DEC)	KL										
BRAZIL		85,748	12,434	802,975	255,987	1,294,427	15,507	2,840	151,676	50,504	235,899
OTHER		16,576	23,230	170,981	278,268	220,694	3,627	5,984	40,832	65,575	52,557
Subtotal:-----		102,324	35,664	973,957	534,255	1,515,121	19,135	8,824	192,508	116,079	288,456
GRAPE JU(JAN)	KL										
EU 15		100	175	19,996	2,803	23,269	46	111	10,645	1,645	12,643
ITALY		38	175	10,339	2,712	12,156	22	111	5,291	1,604	6,471
SPAIN		62	0	9,487	69	10,898	24	0	5,241	17	6,017
BRAZIL		1,191	924	6,731	4,939	12,663	648	357	2,454	1,751	4,500
OTHER		2,482	5,179	15,104	26,112	30,935	744	1,478	4,717	7,651	9,537
Subtotal:-----		3,773	6,279	41,830	33,855	66,866	1,438	1,946	17,817	11,047	26,679
PNEAPL JUCN(JAN)	KL										
PHILIPPINES		7,080	3,748	55,523	59,389	95,904	997	573	9,923	8,130	15,324
THAILAND		8,469	7,075	68,160	77,534	92,632	1,152	1,335	10,878	13,680	14,423
OTHER		2,734	1,649	14,123	11,185	24,503	583	426	3,364	2,643	5,518
Subtotal:-----		18,282	12,471	137,807	148,108	213,039	2,732	2,335	24,165	24,454	35,265
PNEAPL JUNC(JAN)	KL										
PHILIPPINES		3,663	5,019	29,035	30,037	43,380	715	1,549	8,637	9,304	12,278
THAILAND		952	924	6,546	8,501	10,030	810	774	5,442	6,865	8,176
OTHER		166	131	6,370	5,419	10,691	119	51	1,253	1,061	2,058
Subtotal:-----		4,781	6,074	41,950	43,956	64,101	1,644	2,374	15,332	17,229	22,511
FROZEN FRUIT											
FZN STRBRY(DEC)	MT										
MEXICO		335	445	17,353	24,831	17,926	301	361	16,534	23,497	17,210
OTHER		21	97	660	674	866	19	155	1,678	1,890	2,208
Subtotal:-----		356	541	18,013	25,505	18,792	320	516	18,213	25,387	19,418
FRESH VEGETABLES											
FR BEANS(OCT)	MT										
MEXICO		14	63	9,765	12,425	9,782	38	92	12,971	20,082	13,004
OTHER		148	219	481	555	922	130	167	379	471	723
Subtotal:-----		162	283	10,245	12,979	10,704	168	259	13,351	20,553	13,727
FR CARROT(OCT)	MT										
CANADA		153	1,193	36,564	56,061	48,304	54	505	8,886	16,567	12,253
MEXICO		478	3,312	11,311	22,950	11,417	148	437	2,888	3,533	2,924
OTHER		71	0	373	181	373	69	0	256	135	256
Subtotal:-----		702	4,506	48,249	79,193	60,095	271	941	12,030	20,235	15,433
FR CABBAGE(OCT)	MT										
CANADA		882	1,739	8,393	18,241	12,282	237	384	2,025	4,869	3,022
MEXICO		712	594	4,612	7,190	5,481	129	110	761	1,472	942
OTHER		0	0	190	34	190	0	2	86	25	86
Subtotal:-----		1,594	2,333	13,195	25,465	17,953	367	496	2,872	6,366	4,049
FR CELERY(OCT)	MT										
MEXICO		0	0	8,191	20,052	8,224	0	0	2,237	8,950	2,250
CANADA		150	204	572	574	4,237	60	72	207	198	1,267
OTHER		0	7	60	117	60	6	16	24	171	24
Subtotal:-----		150	212	8,824	20,743	12,522	66	88	2,468	9,319	3,541
FR CUCMBR(OCT	MT										
MEXICO		4,980	6,745	224,021	210,862	230,969	2,062	1,702	96,449	117,948	99,441
OTHER		574	1,047	18,544	19,185	20,004	596	825	6,267	6,874	7,461
Subtotal:-----		5,554	7,792	242,564	230,048	250,973	2,658	2,528	102,716	124,822	106,902
FR CAULFLWR(OCT)	MT										
CANADA		702	624	1,238	1,604	3,324	231	217	416	559	1,186
MEXICO		0	0	1,643	1,948	1,662	0	0	484	542	487
OTHER		0	0	0	13	0	0	0	0	8	0
Subtotal:-----		702	624	2,881	3,564	4,986	231	217	900	1,109	1,674
FRESH VEGETABLES											
FR GARLIC(OCT)	MT										
MEXICO		856	1,458	10,239	15,638	10,289	1,196	2,181	10,204	19,791	10,397
CHINA, PEOPLES R		456	50	15,938	372	16,219	205	50	8,832	189	8,940
OTHER		457	173	4,036	5,824	4,609	401	287	4,896	8,292	5,490
Subtotal:-----		1,769	1,681	30,213	21,834	31,117	1,802	2,518	23,932	28,273	24,828
FR ONION(OCT)	MT										
MEXICO		4,240	5,657	173,894	173,288	180,514	3,132	4,924	102,874	105,157	108,275
OTHER		627	679	62,281	30,144	67,887	736	752	23,332	13,672	25,494
Subtotal:-----		4,867	6,336	236,175	203,433	248,401	3,869	5,675	126,205	118,829	133,769
FR PEPPERS(OCT)	MT										
MEXICO		3,531	4,019	138,457	154,280	143,889	3,275	3,551	133,130	165,930	137,306
EU 15		2,879	3,962	13,582	15,569	17,495	6,867	10,025	33,967	42,762	41,535
NETHERLANDS		2,821	3,893	13,202	15,139	17,046	6,720	9,842	32,830	41,440	40,236
OTHER		518	514	2,451	3,564	4,357	1,164	1,624	4,970	8,138	7,029
Subtotal:-----		6,929	8,495	154,490	173,413	165,740	11,306	15,199	172,066	216,830	185,870
FR SEED POT(OCT)	MT										
CANADA		0	27	106,322	99,551	106,339	0	2	21,730	17,209	21,734
OTHER		0	0	74	1	87	0	2	41	6	51
Subtotal:-----		0	28	106,396	99,551	106,426	0	3	21,771	17,216	21,785
FR TBL POT(OCT)	MT										
CANADA		1,638	2,728	192,840	117,467	210,824	290	474	45,433	22,389	48,829
OTHER		0	1	59	33	59	0	3	31	27	31
Subtotal:-----		1,638	2,729	192,899	117,500	210,883	290	478	45,464	22,416	48,860

U.S. IMPORTS OF SELECTED HORTICULTURAL COMMODITIES BY ORIGIN
MARKETING YEAR BEGINNING AS INDICATED

COMMODITY AND COUNTRY / COUNTRY REGION		QUANTITY CURR MO LAST YR	CURR MO CURR YR	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR	VALUE (1,000 DOLLARS) CURR MO LAST YR	CURR MO CURR YR	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR
FR TOMATO(OCT)	MT										
MEXICO		10,990	25,554	353,063	478,786	381,437	8,027	14,102	278,881	335,715	300,973
OTHER		3,220	5,186	16,886	20,970	20,439	4,965	8,008	22,366	33,693	27,182
Subtotal:-----		14,209	30,740	369,949	499,756	401,876	12,991	22,110	301,248	369,407	328,155
FR ASPARG(OCT)	MT										
MEXICO		1,846	1,797	16,153	19,597	18,201	2,201	2,416	26,685	33,705	29,098
PERU		156	236	4,555	6,756	6,694	300	430	6,419	10,393	9,728
OTHER		183	388	2,331	3,409	2,817	260	616	2,445	4,185	3,003
Subtotal:-----		2,186	2,422	23,038	29,762	27,711	2,761	3,461	35,549	48,283	41,829
CANNED VEGETABLES											
CND TOM PST(JUL)	MT										
MEXICO		605	0	605	0	7,746	425	0	425	0	6,334
CANADA		280	0	280	0	6,814	170	0	170	0	4,527
CHILE		311	1,115	311	1,115	4,121	257	804	257	804	3,133
OTHER		245	213	245	213	4,406	152	159	152	159	3,173
Subtotal:-----		1,441	1,329	1,441	1,329	23,087	1,004	963	1,004	963	17,167
CND TOM SAUCE(JUL)	MT										
EU 15		843	280	843	280	10,090	627	550	627	550	9,414
SPAIN		821	100	821	100	6,254	612	340	612	340	7,416
MOROCCO		0	40	0	40	4,648	0	136	0	136	6,295
CANADA		143	486	143	486	6,056	111	395	111	395	4,194
OTHER		150	800	150	800	4,586	126	434	126	434	2,831
Subtotal:-----		1,136	1,605	1,136	1,605	25,379	864	1,515	864	1,515	22,734
CND TOMATO(JUL)	MT										
CHILE		1,552	1,559	1,552	1,559	15,843	742	723	742	723	7,084
EU 15		1,827	1,414	1,827	1,414	21,746	766	400	766	400	6,394
ITALY		1,827	1,361	1,827	1,361	21,574	766	385	766	385	6,343
ISRAEL		345	440	345	440	10,457	71	276	71	276	3,932
OTHER		31	296	31	296	1,828	28	128	28	128	849
Subtotal:-----		3,755	3,709	3,755	3,709	49,875	1,607	1,527	1,607	1,527	18,260
CND MSHROOM(JUL)	MT										
CHINA, PEOPLES R		2,378	3,834	2,378	3,834	25,173	3,952	8,291	3,952	8,291	48,192
INDONESIA		1,185	1,301	1,185	1,301	17,996	2,884	3,383	2,884	3,383	47,163
OTHER		2,898	1,891	2,898	1,891	27,676	6,736	4,467	6,736	4,467	67,047
Subtotal:-----		6,460	7,027	6,460	7,027	70,844	13,572	16,141	13,572	16,141	162,402
FROZEN VEGETABLES											
FZN BROCLI(SEP)	MT										
MEXICO		8,000	9,496	105,498	137,188	111,894	4,885	5,398	71,031	79,866	75,111
OTHER		721	824	14,500	14,278	17,183	509	640	9,427	10,039	11,448
Subtotal:-----		8,721	10,320	119,998	151,466	129,077	5,394	6,038	80,458	89,905	86,559
FZN CAULFLR(SEP)	MT										
MEXICO		213	266	25,320	22,551	26,053	160	192	22,121	14,498	22,679
OTHER		26	105	2,406	2,289	2,946	10	69	1,159	1,549	1,522
Subtotal:-----		238	371	27,726	24,840	28,999	170	261	23,281	16,047	24,201
FZN POTATO(SEP)	MT										
CANADA		9,458	12,891	119,045	147,054	128,822	5,334	8,105	65,949	88,477	71,265
OTHER		39	37	254	246	258	44	55	266	333	280
Subtotal:-----		9,498	12,928	119,299	147,300	129,081	5,378	8,160	66,215	88,810	71,545
TREE NUTS											
PISTACHIO NSH(SEP)	MT										
TURKEY		0	12	110	68	110	0	42	304	210	304
HONG KONG		0	0	81	1	81	0	0	143	5	143
OTHER		0	0	0	69	0	0	0	1	115	1
Subtotal:-----		0	12	191	138	191	0	42	448	330	448
CASHEW NUT(AUG)	MT										
INDIA		4,347	2,325	40,026	31,403	40,026	20,044	10,479	170,332	136,022	170,332
BRAZIL		1,265	1,948	19,611	22,358	19,611	5,723	9,109	87,871	100,544	87,871
OTHER		429	289	4,804	2,995	4,804	1,758	1,316	18,104	12,754	18,104
Subtotal:-----		6,040	4,563	64,440	56,757	64,440	27,525	20,903	276,306	249,321	276,306
FILBERTS(AUG)	MT										
TURKEY		161	653	3,360	5,910	3,360	758	2,323	11,711	21,149	11,711
OTHER		7	2	196	247	196	40	6	763	812	763
Subtotal:-----		168	654	3,556	6,157	3,556	799	2,329	12,474	21,961	12,474
PECANS NSH(SEP)	MT										
MEXICO		0	21	6,667	19,136	6,667	0	34	7,599	37,836	7,599
OTHER		0	0	327	41	327	0	0	1,081	68	1,081
Subtotal:-----		0	21	6,994	19,177	6,994	0	34	8,680	37,903	8,680
WINES											
CHMP&SPRK WN(JAN)	KL										
EU 15		1,691	1,781	10,166	10,049	29,631	17,183	16,342	96,332	96,176	269,026
FRANCE		616	600	4,007	3,481	10,246	12,615	11,452	70,672	68,213	185,494
ITALY		644	437	3,226	3,418	11,131	2,974	1,892	14,025	15,195	49,372
OTHER		10	3	161	82	364	22	10	497	269	1,150
Subtotal:-----		1,701	1,784	10,326	10,132	29,995	17,204	16,353	96,830	96,446	270,176
FT&VERM WN(JAN)	KL										
EU 15		1,171	1,176	7,752	7,202	14,201	3,961	5,018	29,754	31,917	56,651
ITALY		726	629	4,460	3,863	8,087	1,713	1,539	10,901	9,694	19,802
PORTUGAL		118	129	766	944	1,615	1,087	1,358	7,537	10,272	16,685
SPAIN		255	335	2,058	1,958	3,667	934	1,611	9,538	9,497	16,223
OTHER		4	17	90	185	215	21	87	392	722	911
Subtotal:-----		1,175	1,193	7,842	7,387	14,417	3,982	5,105	30,146	32,639	57,562
OTH GP WINE(JAN)	KL										
EU 15		13,723	13,425	96,260	95,903	173,380	45,001	48,008	315,663	349,789	585,926
FRANCE		4,308	4,766	31,219	31,472	58,150	20,888	25,461	156,026	173,733	293,182
ITALY		7,662	7,003	52,001	51,953	91,466	18,965	16,995	123,818	134,298	223,717
OTHER		3,376	4,268	25,561	27,277	46,145	8,145	10,371	59,737	67,754	110,741
Subtotal:-----		17,098	17,693	121,820	123,180	219,533	53,147	58,379	375,401	417,543	696,680
OTH WN PROD(JAN)	KL										
EU 15		389	467	2,676	2,496	4,771	500	642	3,570	3,668	6,612
JAPAN		152	175	982	973	1,598	581	734	3,669	4,625	6,210
CANADA		301	43	2,495	432	3,301	365	21	3,286	359	4,303
UNITED KINGDOM		302	132	1,343	1,281	2,489	375	202	1,761	1,774	3,392
OTHER		109	106	603	649	1,018	208	245	1,175	1,314	2,003
Subtotal:-----		952	790	6,757	4,552	10,689	1,654	1,642	11,700	9,966	19,127
CUT FLOWERS											
ROSES(JAN)	NONE										
COLOMBIA		0	0	0	0	0	6,088	5,588	64,498	65,275	90,891
OTHER		0	0	0	0	0	2,001	3,460	22,810	35,020	34,773
Subtotal:-----		0	0	0	0	0	8,089	9,048	87,308	100,295	125,664
CARNATIONS(JAN)	NONE										
COLOMBIA		0	0	0	0	0	4,483	6,412	55,298	67,708	88,240
OTHER		0	0	0	0	0	116	186	1,617	2,678	2,408
Subtotal:-----		0	0	0	0	0	4,599	6,598	56,915	70,386	90,648

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